

GO Corporation

PLAINTIFF'S
EXHIBIT
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Comes v. Microsoft



950 Tower Lane Suite 1400
Foster City CA 94404
415 345 7400
415 345 9833 (FAX)

February 13, 1989

Mr. Jeff Raikes
Microsoft Corporation
16011 NE 36th Way
Box 97017
Redmond, WA 98073-9717

Dear Jeff,

I am sorry to be several days later than I hoped in getting back to you. We're excited here at GO to begin working with Victor Grabner to help him explore potential projects for Microsoft.

As I mentioned on the phone to you last Monday, we suggest documenting the confidential nature of the joint project in a short agreement. Enclosed (or following on the fax) is our proposed agreement. If it is acceptable to you then please sign it and mail me back a copy. Otherwise, please call me with your suggested revisions.

I will serve as Victor's contact person at first. I suggest that he make a visit of two days or so to us as soon as possible. The basic goal will be to inundate him with information via various briefings and discussions that I'll host him through. That should give him a head start on understanding the basic scope of our efforts here at GO and the likely scope and pacing of his own project with us. After such an initial visit we'll probably assign both a marketing and a technical person here as his contacts.

Sincerely yours,

Robert Carr

P.S. a copy is coming via Fed Ex tomorrow.

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