

From jonre Mon Mar 12 22:06:06 1990  
To: richab  
Subject: Palantir  
Cc: jeffr richmac russw scotto  
Date: Mon Mar 12 22:03:58 1990

Rich, I understand that the cow may be out of the barn on this one. We all agree it was a mistake to send out the Win 3 beta to so many of our accounts, and then for you guys to send the MS apps to them. USSMD is also in agreement that giving out these names to every Win ISV that wants them is a disaster — these are our best Windows accounts. Can we assuage the Win ISV's without compromising USSMD's proprietary Windows account list? The ISV's may be screaming, but USSMD will be screaming too if you go ahead with this.

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>From scotto Mon Mar 12 21:55:32 1990  
To: jonre richmac  
Subject: Palintir  
Cc: johnfi johnpa rgms sherryr  
Date: Mon Mar 12 21:52:56 1990

I agree with Rich's sentiments.

We should not allow Win ISVs to do this. Yes, I understand the church and state issues. But one has to draw the line somewhere.

X 567496  
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EXH. 15 DATE 11/01/01  
WITNESS ASB  
SUSAN ZIELIE