

From dorism Mon Apr 23 14:45:27 1990  
To: richardf  
Subject: Austin Bell  
Cc: melvinh  
Date: Mon Apr 23 14:44:42 1990

Thanks Richard. As per our discussion, I'll give Chaz the following quote:

DOS 4/Shell and Win 3 @ \$45 per system, at a 50K annual a/c  
one year license term  
VERY LOW due on signing (even waive it, if necessary)

I'll let you know what his response is, and take it from there. Somehow  
we'll get this business!

doris

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