

SUSAN ZIELE  
EXHIBIT  
DATE 11/19/90  
WITNESS

File: c:\brads\mail\box.fld  
Messages: 1

\*\*\*\*\*  
From: carla Fri Nov 9 07:55:51 1990  
Subject: \*\*\*\*\* 835

To: richab  
Cc: bradc brads!  
Subject: Ret Intel Leptop  
Date: Fri Nov 09 07:55:53 1990

Who did this mail originate from? Where is the data coming from?  
We can use influence with Mouse and Grove to kill any DR threat provided that we agree to work to meet schedule and feature needs. They may just be using this to negotiate.

Which group at Intel is this?

>From: richab Fri Nov 9 07:07:17 1990  
To: bradc brads!  
Subject: Intel Leptop  
Cc: carla  
Date: Fri Nov 9 07:06:55 1990

Were you aware of this Intel PCEO laptop and the DR DOS threat?

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INTEL PCEO DISCUSSIONS  
This is strictly CONFIDENTIAL information! They will be releasing a new laptop product on 10/21/91 utilizing the Genesis 386 SL component. Initially only 2 OEM's with the remainder going direct. They will simultaneously release in 6 languages including Kenji. Forecast of 30K units for the remainder of '91, 300K-450K units for '92, and 750K-1M units for '93. It will be a Windows integrated product with instant-on capability due to flash file system, ROM DOS and ROM Windows are not of particular value due to the solid state disk power management is crucial. A decision will be made by November 26 whether to utilize DR-DOS or MS-DOS. The decision will depend on power management and features. We currently are in the process of gathering bodies for a 11/20 visit to Redmond to make our pitch to them and avoid losing this O/S design win. Also, due to their release dates, our availability schedules are critical. This includes power management features of DOS 5.0 and power management (if exlats) features of Windows 3.1. You are welcome to participate in this event.

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