

I've put a sheet with names and scheduled times on the wall by my door. Please sign up on the sheet for a person. As of this mail. I need people for the following slots (all Monday, 3/4):

- 3 10:00
- 1 10:30
- 1 1:00
- 1 2:00
- 2 2:30
- 2 3:00
- 2 4:00
- 1 4:30

Thanks,
Eric.

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From richta Sun Mar 3 14:17:53 1991
To: bradc
Cc: adamt bradsi valh
Subject: Dr Dos some Corporate Wins
Date: Sun Mar 03 14:16:56 PDT 1991

I did some reading over the weekend on Dr Dos to see what effect they were having in corporate accounts. The bottom line was that they are still being held at bay, despite having in my opinion a cool product ahead of ours.

Here are some interesting snippets.

- 1) Joint Program push
 - 1) Novell: Dr Dos is bundled for free with two copies of Novell ELS
 - 2) Windows!!: Reseller Corporate Software is reportedly thinking of bundling Dr Dos with Win3.
- 2) Corporate Success
 - PanAM: Their Accounting dept has installed DrDos and they like it. They are trying to get it as the standard company wide (Although they are running into resistance)
Good Contact name: Bjorn Billing, Rockleigh New Jersey.

Another Large coast chemical firm was mentioned but no name given. Bummer. They say that they are being sold on DrDos futures like no 640K limit, and much easier to use. Do we have a handle on what they are planning?

This is obviously you area, but I thought the joint partnership stuff was interesting. Do we know how big Corporate Software are on the east coast? Maybe a followup with the PanAm rep to see what is going on?? Can we help?

B. Chase
EXHIBIT NO. 9
10-9-01
LD HEAD

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