



Dan. He hasn't resided in this building since last fall.

Chris

>From sharonh Tue Mar 26 14:13:35 1991
To: bradsi chrisbr
Cc: sharonh sucal
Subject: #4922 headcount

Date: Tue Mar 26 14:10:26 PDT 1991

debbied, from johncon's office, just notified me that # 4922 will be losing one headcount (danda) as of this month, making your FY91 - 38.

sue advised me last week that danda's new dept. was # 4308 (SPAG). will dan be leaving building 3 and if so please advise timeframe.

chris, i wasn't sure if you knew that when dan transferred to this new dept that you also lost 1 headcount in this transfer.

thanks !

##### 423

From andyhi Tue Mar 26 15:05:33 1991
To: sheriv
Cc: bradsi davidcol janineh kaysaw tonya
Subject: RE: IBM questions about 3.1 code
Date: Tue Mar 26 15:03:56 PDT 1991

I wanted to get back to IBM today and I just sent a terse note to them

(attached). It must have crossed paths with this mail.

I just want to set expectations with these guys. They were told that this would not be buildable and that we don't have the resources to support it.

I'm sure that my last note to them will cause a stir, so when they ask

for more help, we can provide if needed.

Andy

-----appended mail-----

>From andyhi Tue Mar 26 11:51:40 1991
To: ibmboca7bjackson
Cc: ibmboca7beths
Subject: 3.1 sources

The DPMI sources were shipped w/ the 3.1 drop we gave you on 3/15. They will not be in the same place as the 3.0a code because you are looking for DPMI Client code. 3.0a had DPMI server support only. The



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server and client support deal with different parts of the operating system, and will be in different places.

| This is something that you are going to need to work on yourselves.

We simply don't have the resources to offer any support. This was one of the reasons that we were reluctant to provide it in the first place.

We have provided you with the code on an "as is" basis per our agreement

| Thanks

| Andy

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| >From sheriv Tue Mar 26 14:40:59 1991

| To: andyhi

| Cc: bradsi davidcol janineh kaysaw tonya

| Subject: RE: IBM questions about 3.1 code

| Date: Tue Mar 26 14:37:28 PDT 1991

| Well, the intent of the contract was to license them a product that would build. We not only over-committed ourselves on that, but are now appearing reluctant to assist them with resources to get them to a point where they can build product.

| Both davidcol and bradsi said in the Ballmer/Reiswig meeting last week that we'd provide the resources IBM needs to get the product built. Period. I really think that 1) since it's a fairly trivial effort to tell them how to locate the DPMI code (2 minutes!?!),

| we should just do that and 2) set tim's expectations so that he understands that he may have to spend a couple hours with them initially to get them up and running on how to build the product, but after that initial training experience, the requests will taper off.

| Janine, when I talked to you yesterday, I didn't realize that bradsi and davidcol had made these commitments in the meeting. We should stick by them, especially when it's a relatively small work effort. Believe me, we get far more negative press at IBM from being this resistant than you can imagine, and we should endeavor to at least appear

| reactive to their requests. If they really become a support burden, then we should revisit the issue, but we need to keep our commitments for now.

| >From andyhi Tue Mar 26 12:05:15 1991

| To: sheriv

| Cc: janineh

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| Subject: IBM questions about 3.1 code  
| Date: Tue Mar 26 12:02:39 PDT 1991

| I just got a second phone message from beth schreiber asking  
| questions  
| on how to locate the DPMI code in the 3.1 source drop of 3/15.

| What contractual obligation do we have to help them, and how do we  
| want  
| to respond?

| Janineh double-checked what we shipped, and the DPMI code is  
| definitely  
| in there.

| I don't want ibm boca to get the idea that we will help them at all  
| on  
| this, if we aren't obligated.

| Thanks  
| Andy

##### 424

From norman Tue Mar 26 15:09:51 1991  
To: bradsi  
Subject: Windows World  
Date: Tue Mar 26 15:05:20 1991

Hi Brad,  
The state of Georgia has proclaimed the week of May 20-24 as  
Windows World week in the state of Georgia. The Interface  
Group has asked us for a quote and we thought you would be  
a good person to be quoted.

We've put some words in your mouth already. If you don't like  
it let me know the changes. Thanks, Norma

"We're pleased that the Georgia State Legislature recognizes the  
importance of the Windows Platform, said bradsi, "Windows World  
will bring together the major forces in Windows Computing  
for a special week in Georgia."

##### 425

From tonya Tue Mar 26 15:12:07 1991  
To: andyhi sheriv  
Cc: bradsi davidcol janineh kaysaw  
Subject: RE: IBM questions about 3.1 code  
Date: Tue Mar 26 15:16:48 PDT 1991

I agree with sheri 1000%. we want some things from them like  
the xga driver and it certainly makes it easier to get these  
from them when we deliver on what we have promised.

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