

Compaq

- 12. Get Windows positioned as where the action/apps are:
 - Leverage the releases of 123/W and WP/W in any way possible - the lack of a decent WP & 123 for OS/2 is a big negative for OS/2, and positive for Windows. Is there anyway we can really get this to work for Windows? Personally I would be willing to sacrifice Excel/Word a little on this front.
- 13. Keep the ISVs loyal - sell Win architecture to them heavily.
- 14. Develop pro-active plan to sell Windows to the corporate developers:
 - Visual Basic focus in H2'CY91?
 - Corporate Developers focus on Win32 and Win/NT in H1'CY91?

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156
 From bradsi Fri Jun 28 08:38:57 1991
 To: davidcol
 Subject: PM Bad App...
 Date: Fri Jun 28 08:38:56 1991

>From paulma Thu Jun 27 09:38:17 1991
 To: bobmu bradsi carls jonl steveb
 Subject: PM Bad App...
 Cc: ericfo
 Date: Thu Jun 27 09:30:12 1991

>From ericfo Thu Jun 27 09:27:07 1991
 To: paulma
 Subject: Re: One Bad App
 Date: Thu Jun 27 09:28:30 1991

I tested on 1.21, 1.3 and 2.0 and it hangs all systems equally well...

>From paulma Thu Jun 27 07:30:47 1991
 To: ericfo
 Subject: One Bad App
 Date: Thu Jun 27 07:30:08 1991

OK, thx. I will come round.

>From ericfo Wed Jun 26 19:59:16 1991

EXH 18 DATE 10/24/01
 WITNESS Mary W. Miller
 MARY W. MILLER

| To: paulma
| Subject: One Bad App
| Date: Wed Jun 26 20:02:30 1991

| I have written a PM app that hangs the system (sometimes quite graphically).
| You can take a look at it anytime, just let me know...
| Eric

157

From bradsi Fri Jun 28 10:36:14 1991
To: karlst lins
Cc: philba
Subject: Re: people etc
Date: Fri Jun 28 10:36:10 1991

You have nothing to worry about. If your people continue to do well, they will get promoted in time, make more money, and do good work. If they continue to perform at above average levels, they will continue to get above average ratings, etc.

158

From bradsi Fri Jun 28 10:38:28 1991
To: ericst
Subject: Re: johnen
Date: Fri Jun 28 10:38:27 1991

excellent points. yes, improved test methodology is a key objective.

159

From bradsi Fri Jun 28 10:41:19 1991
To: cameronm richab richt ruthannl w-clairl
Cc: chrisp jonre w-connib w-gabya
Subject: Re: PC Magazine readership survey
Date: Fri Jun 28 10:41:10 1991

we have heard the same from jonathan seybold.

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