VPWIN 21 EXCEL 15 Unknown 15 NDWMAIN 10 WINCLS 9 7 PROGMAN 6 6 NOTEPAD NWOS WINMATT 6 6 WINPROJ Windows version 3.10 EXCEJ. 28 20 AMIPRO NOWMAIN 19 15 VDRAW WINFILE 15 MSWORD 14 WIN2WRS 11-PROGMAN 10 COMAIL 8 CLOCK 8 WPWIN 7

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To: bradsi Subject: Re: other DOSes Cc: davidcol lizsi martyta w-clairl w-pamed Date: Thu Nov 7 10:14:13 1991

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PR is going to have limited ability to help you if Microsoft is deliberately and selectively keeping DRI from participating in the beta program. That is, if you are making a special case of them that is not consistent with the way that the beta program is being administered for the rest of the industry.

The other two facets of your mail, that you are not going to test against DR DOS and the check for MS DOS and the message, are less of a PR problem. It can be rationally explained that we only test against the standard, MS DOS.

My advice is that you really think through what you are doing here wrt the beta program. When this gets out, and it will get out, will really reflect badly on Microsoft from the press perspective. I think you should also get some legal advice on this issue.

Another thing to consider is that Microsoft recently sent out a letter to OS/2 2.0 SDK purchasers and explained that we could not support them because we have not been receiving sw components from IBM in a timely fashion. For Microsoft to then turn around and do the same thing to another operating system competitor looks really bad. (E.g. DRI could send out a letter to the press and its customers saying that Microsoft is not providing DRI with the beta of Windows 3.1 so we cannot support you, our customers. So, Mr. Customer, your ability to run Microsoft Windows will be severely limited).

We look pretty two-faced, to put it bluntly.

This is the PR reality. Please keep us informed of what you decide to do.

Claire >From bradsi Thu Nov 7 09:05:52 1991 To: davidcol Cc: lizsi richt w-clairl Subject: Re: other DOSes Date: Thu, 07 Nov 91 08:58:05 PST

yes, we are aware and I have talked to our pr people about it. i am still nervous and share your concern. it came up a few times at condex. we need to work out our position more carefully and thoroughly, and make sure everyone who talks to users/press is informed. richt, can you take that action item?

>From davidcol Thu Nov 7 08:31:24 1991 To: bradsi Subject: other DOSes

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WINHELP

Date: Thu Nov 7 08:30:57 1991

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There is an obvious conflict quickly approaching us, and I get the feeling we are not very prepared PR wise. The conflict is Windows 3.1 and DR-DOS. Apparently DRI is quite aware of our plans to not test with DR-DOS, our plan to not let them enter the Win 3.1 beta program, and our plan to detect the presence of MS-DOS and warn the user they are on an un-tested OS if MS-DOS is not detected.

It's also clear that DRI plans to make a public stink about this. They've contacted the FTC, and some Compuserve flames like the one about DRI not getting let into the Win 3.1 beta program I think are being prompted by them. It's only going to get worse.

Maybe this is already being handled and I'm out of the loop (which is fine) but have we infored our PR people about this and asked them to work on the appropriate public positioning for us? We need to get the message out so the people in the field know what to say.

Non-responsive material reducted

From w-pamed Thu Nov 7 10:35:29 1991 To: brade bradsi Subject: dr dos Cc: lizsi w-carrin w-clairl w-pamed Date: Thu Nov 7 10:14:05 1991

i spoke with eddy scannell ans asked about his bug report he told me that those comments came from the corp. user list that dri gave him i asked himafter i had helped him on another issuecould i have the list he is faxing it to me i also asked him how can ms help these poor guys who are having trouble geee do you think we could have a program that that says if you abve bpoblems with dr dos we will help you here is the psss mm eddy thought that was a good idea and would help those users

we are being as aggressive as possible also cory smith will write a letter and maybe other stuff too i am trying to reach adrain also see you at 2 the BULLDOGS

Subject: Copernicus Task Force Meeeting Date: Thu Nov 07 10:37:12 PDT 1991

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VIDEO7 VLADS WINBETA	15 3 1	19 6 0	3 1	, 0 0	12 2
VATSANP VIDEO7 VIADS	15	3 19 6	0 17 3	, 0	4 51 12
UB V-DOUGK	0	4	5	0	9
TONYW TRANSFER	9 3	0 21	15 0	0	45
TIMMCC TOMRI	1	0		0	1

From w-pamed Thu Nov 7 11:12:28 1991 To: brade bradsi Subject: win 3.1 beta Cc: lizsi w-pamed Date: Thu Nov 7 10:33:51 1991

if you are NOT sending dri the win3.1 beta or not giving them access that other developers have then we will have a HUGE HUGE major pr problem on our hands we cant go out and claim we are only trying to help customers and then trash dri...even if we do it in e devious and smart way and then have the press find out that ms has been cheating and lying say it isnt sowe will have ZERO credabilty with the press

From johnri Thu Nov 7 11:13:11 1991

To: dwgroup Subject: ATI 8514/ULTRA Upgrade Date: Thu Nov 07 11:10:23 PDT 1991

ATI tech support has a ROM and software upgrade for the 8514/ULTRA card.

In my case, this was specifically for use with the NEC MultiSync 4FG, but it might help other configurations. I don't have the upgrade in hand yet so I can't report on the results.

I'm upgrading from ROM 1.15V1 and software version 2.1.

ATI tech support telephone: (416)756-0711, 9am-5:30pm EST

Lycka till!

From fernandd Thu Nov 7 11:17:04 1991 To: dosforum

Subject: docerr readme Date: Thu Nov 7 11:16:23 1991

>From marionj Thu Nov 7 11:15:36 1991 To: tomle Cc: fernandd Subject: docerr readme Date: Thu Nov 07 11:15:11 PDT 1991

ChrisH tells me that the ROMDOS readmes go final today. Do we want to get that devicehigh error in? Any others?

>>Marion

From sharonh Thu Nov 7 11:17:29 1991 To: braddir Subject: Reporting Relationships for Reviews Date: Thu, 07 Nov 91 11:16:58 PST

I will be bringing by this afternoon your department's list of reporting relationships. I need your buyoff prior to shuttling it to HR.

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