

newer version has performance improvements and Seamless window. If you call now they are supposed to be shipped by the 28th.



From: Alex Nader
To: Brad Silverberg; Jonathan Roberts; Richard Tong
Subject: FW: Fully executed license
Date: Monday, February 24, 1992 12:53

>From davevr Mon Feb 24 09:53:11 1992
To: alexn barrysp billg dalech daviddr donni donr heidib iang
jackieg jessicao jimpe joachink johnj johnwil karenme lewisl lynni
martyt mattmi mikehal mikemap nated nellm nevet pattys petermi pollys
ronh steveb stevebri stewc timb tomb trishm
Subject: Fully executed license

Date: Mon Feb 24 09:50:52 PDT 1992

For those interested, the Gateway 2000 applications license (signed by Gateway a couple of weeks ago) is fully executed with Mikehal's signature this morning. All is complete contractually, Gateway is shipping and all seems to be well (except for with their competition).

In the briefest summary possible, the agreement is a per system apps and languages license with a min commit of \$12M over 12 months. No per product commit, but a commit to ship one of our apps or group of apps with all Windows systems (over 99% of all system shipments). All apps or group of apps as they are marketing them carry a retail value of around \$500+/- . This should conservatively put Gateway at \$40M in revenue over the next twelve months with all licenses in place including MS-DOS, Windows and Mouse. Suddenly Microsoft's largest OEM and by a large margin.

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Products included in this license are as follows:

Microsoft Word for Windows 2.0
Microsoft Excel for Windows 3.0 & 4.0
Microsoft Powerpoint for Windows 2.0 & 3.0
Microsoft Project for Windows 3.0
Microsoft Works for Windows 2.0
Microsoft Publisher for Windows 1.0
Microsoft Money for Windows 1.0
Microsoft Windows Entertainment Pak Volume 1
Microsoft QuickC for Windows
Microsoft Visual Basic
Microsoft Windows Help Compiler
Microsoft Control Development Kit for Visual Basic
Microsoft Windows Programmer's Reference Online Resource
Microsoft Office for Windows

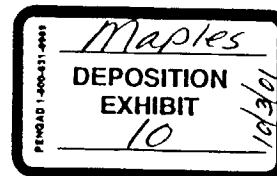
Thanks to all on the to line for your help in getting this complete and in such a short turn around. Please forward this mail to others of your team who also had involvement. And thanks for keeping this quiet until public. Spencer never mentioned it once.

DSW

From: Phil Barrett
To: Ben Slivka; Brad Silverberg; Mack Mccauley; Thomas Lennon
Subject: Re: Astro utility idea: FastSeek.EXE
Date: Monday, February 24, 1992 12:55

Unfortunately, the core of fastopen was gutted in 5.0. What ben is proposing is essentially to add the feature back. I'm not sure its possible without changing the bios (not that thats bad but is a testing issue).

>From tomle Mon Feb 24 12:15:46 1992
To: bens bradsi mackm
Cc: philba
Subject: Re: Astro utility idea: FastSeek.EXE
Date: Mon, 24 Feb 92 12:14:36 PST



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Larkin on a Sunny Afternoon
in the Summer Time