

From: Jim Allchin [jimalf]  
Sent: Friday, January 14, 1994 6:46 AM  
To: bobkr; jonl; paulma  
Cc: bradsi; doughe  
Subject: RE: Lotus and OLE 2 on OS/2

fyi:

We had a meeting discussing OLE licensing, etc. yesterday. There will be notes coming from that meeting very soon.

If I had to summarize...

0. We have lost control in the 16bit space given the licenses, etc.. We will focus all our attention on control in the 32bit space.

1. OLE will be integrated with Chicago, Daytona, and win32s. We have some ideas how to improve OLE by integrating OLE more natively into win32s that we are going to investigate. We think that some sort of VxD integration could help performance or robustness. I'm sure you can see the benefits of this.

2. We want COM to be everywhere. This means protocol as well as apis. We will encourage Digital to do this and license it also to others.

3. We will license OLE with a Windows source license (e.g., WLU). We want OLE thought of as natively part of Windows, therefore this is the place to put it. In addition, making OLE work without the Windows environment will be very tough so we should include some reference about Windows. It is a separate question whether the licensee can ship portions of the code we provide.

4. We will subtly be changing the license agreements to lock things down more.

I'll make sure the notes from the meeting are sent around.

jim

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| From: Bob Kruger  
| To: Jonathan Lazarus; Paul Maritz  
| Cc: Brad Silverberg; Doug Henrich; Jim Allchin  
| Subject: RE: Lotus and OLE 2 on OS/2  
| Date: Friday, January 14, 1994 1:10AM

| we discussed this a bit today. if considered a subset of WLU,  
| we could rationalize a royalty of \$5-10/copy.

| -bobkr

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| From: Jonathan Lazarus  
| To: Paul Maritz  
| Cc: Bob Kruger; Brad Silverberg; Doug Henrich; Jim Allchin  
| Subject: RE: Lotus and OLE 2 on OS/2  
| Date: Friday, January 14, 1994 12:02AM

| Agree, we should do this. I wouldn't ask for much of a royalty (for  
| version 2.0).

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|| From: Paul Maritz  
|| To: Jonathan Lazarus

Cc: Brad Silverberg; Jim Allchin  
Subject: RE: Lotus and OLE 2 on OS/2  
Date: Thursday, January 13, 1994 6:35AM

This is a difficult one.

In a wierd way, so long as Lotus is willing:

1. license back to us, and to pay us a reasonable run-time royalty
2. distribute this only with their apps
3. and do it in such a way that this is only for operation

in the 32bit PM environment

then it may actually be good for us, in that it will cement OLE as the standard, and OpenDoc will die, and it will not aid IBM in their efforts to build a Windows clone.

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From: Jonathan Lazarus  
To: Paul Maritz  
Subject: FW: Lotus and OLE 2 on OS/2  
Date: Wednesday, January 12, 1994 11:56PM

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From: Doug Henrich  
To: Bob Kruger; Bob Muglia; Jim Allchin; Jonathan Lazarus; Mark Ryland  
Subject: Lotus and OLE 2 on OS/2  
Date: Wednesday, January 12, 1994 10:13AM

Lotus is all of the sudden really hot on doing OLE 2 on OS/2.  
Alex Morrow wants to start working on a contract ASAP.

What is your thinking on this? Are we still interested in letting them do this? I know this was a issue at the last Objects team meeting. I am not sure this is a good idea anymore.

Alex wants to visit us to discuss this topic and several others (including getting the sources to WIn32s). I am going to go ahead and schedule a trip out for him to discuss moving OLE 2 to OS/2 plus the other topics he has on his agenda.