

PLAINTIFF'S EXHIBIT
2350
Comes v. Microsoft

7/6

NOVELL CONFIDENTIAL

PATCHA

Nº 6665

Product and Price Change Notification

Attach a copy of the standard business and financial plans.

Originator: JOHN BODINE Ext: 2-7082 Mailstop: ORM D-167

Type of Change

- Obsolete Product
- Price Increase
- Price Decrease
- New Product
- Promo/Special
- Other PATCH DISK
- Replacement
- Blind Rev.

Price List Section

Price List Item Yes No

FCS Date 7/10/95 Channel announcement date: _____ Month product should be added to price list: _____

Product Name (one product per page): See Attached

(As it should appear on the price list)

What section of price list: _____

Description: 3.5" High-density

(Media type and version number if applicable)

Comments: _____

Part Number (If there are multiple part numbers for a product name, attach all part numbers and price information on a separate sheet.)

Old part number: _____ Version: _____ Obsolete Date: _____

New part number: See Attached Version: _____ Activation Date: _____

Price Previous: See Attached New: _____ Product Category: _____ Product Reference Code: _____

Include in Software Demo Program? Yes No If yes, attach information on which product (stratification) should be added.

Include MLA, CLA? Yes No If yes, complete and attach MLA, CLA pricing worksheet.

Include VLA? Yes No If yes, complete and attach VLA pricing.

(For more information on completing the MLA, CLA worksheet, contact your Operations Program Manager)

Approvals: Authorized Signatures

Product Manager: _____

VP of Business Development: _____

Operations Program Manager: _____

Review Board: _____

Pricing Committee: _____

After approvals are obtained, send to Juanita Lee (F6-28-1) for distribution.

For questions concerning this form, contact your assigned Operations Program Manager.

For Channel Announcements, contact Dave Johnson.

Status of PPCN (For Sales Support use only) _____

Patch Disk for WordPerfect and PerfectOffice

The Windows Product Marketing team, in conjunction with development, has decided to produce and distribute a "patch" disk for both PerfectOffice and WordPerfect 6.1 for Windows. To reiterate, the reason we have decided to produce a patch is to address two main concerns:

- 1) Win95 compatibility
- 2) High priority bugs

It should be noted that these bugs, for the most part, are not problems with our software (the Win95 bugs are problems we addressed with Microsoft which they refused to fix). In both cases, the patch will be limited to one diskette.

These patch disks provide updates to WordPerfect 6.1, Presentations 3.0, and the PerfectOffice 3.0 Desktop Application Director (in the PerfectFit directory). The patch disks address key complaints that technical services and large accounts are currently receiving, such as memory leaks, Support of DOS in a network environment (DuPont, 100,000 users), ODMA problems, temp files eating up hard disk space, problems with styles, DDE link problems, and printing problems with Presentations.

In addition some known problems with running PerfectOffice 3.0 on Windows 95 have been addressed such as prompting for network ID when opened, bad title bar display, Show Me problems with Coaches, and Grammatik GPF's.

The time line for completion of the patch disks are as follows:

- 6/27 - Gold master candidate released to testing--testing continues throughout weekend
- 7/5 - First Article candidate released to MFG.
- 7/6 - Manufacturing to begin duplicating disks

The disks will be available for download off our Novell home page and over our electronic bulletin board services. The disk will also be available directly, via our 800 numbers. The disks are sent out free of charge.

PerfectOffice and WPWin Patch Disk	
Est. Units to be Shipped (first 6 months.) (Based on 50 calls/wk for 25 weeks)	1,250
Costs:	
Materials	\$0.68
Telephone (ave. 2 mins/call):	\$4.00
Handling	\$3.52
Shipping	\$1.00
Total per unit:	\$9.20
Total cost for this project:	\$11,500.00

Part # 136-007855-001