

**From:** Bill Shaughnessy  
**Sent:** Monday, December 01, 1997 8:20 AM  
**To:** Carl Stork (Exchange); Valene See; David W. Williams; Marshall Brumer; Dan Neault  
**Subject:** FW: Intel Impasse Resolved

fyi

-----Original Message-----

**From:** Jonathan Roberts  
**Sent:** Wednesday, November 26, 1997 3:31 PM  
**To:** Bill Gates; Paul Mantz; Jim Allchin (Exchange)  
**Cc:** Marshall Brumer; John Fredericksen; Adam Taylor; Phil Holden; Bill Shaughnessy  
**Subject:** Intel Impasse Resolved

We talked to Swope at 2pm and Intel has capitulated on the key issues. There will be no uber server spec or any mention of the NC in any press release or spec. We will be reviewing the release on Monday. Billsa from our side will be in touch with Swope over the weekend in case something flares up. The folks on the cc: line remain suspicious and a little confused by Intel's actions and will be tracking this closely. Will also said they might do a non NT server configuration guide, but was not specific or frankly that committed to the notion. Will made it very clear that alignment with us was absolutely the most important thing. We ended the conversation on a very pleasant tone.

We have moved to the mode of documenting every conversation we have so we can avoid any miscommunication. Attached is Bill's mail to Swope.

-----Original Message-----

**From:** Bill Shaughnessy  
**Sent:** Wednesday, November 26, 1997 3:18 PM  
**To:** Will\_Swope@ccm2.hf.intel.com  
**Cc:** Jonathan Roberts; Adam Taylor; Phil Holden; Marshall Brumer; John Fredericksen  
**Subject:** Final Recap

Will,

Per the phone call this afternoon, here is a summary of the key points of resolution.

- Intel will remove all references to NC and Network Computer from press release and Lean client specification
- There will be no announcement of a server specification in the press release. If a server specification is created it will be an addendum to the Server 98 Design Guide. This will appear at the earliest in 6-8 weeks.
- The Intel press release will go out next week as planned. There is no Microsoft or any third party quotes included in the release.
- Microsoft will receive a draft of the Intel press release and Q&A's Monday morning. Microsoft will provide Intel its Q&A's Monday as well.

If I have missed anything don't hesitate to call me or send email for further clarification. I can be reached over the weekend at home: 503-556-9387, Pager 800-759-8888 Pin# 3032195.

In addition, John Fredericksen is available to discuss further any issues pertaining to Hydra and WBTs.

Happy Thanksgiving.

Bill