

Microsoft ^{INC.} Enterprise Software Licensing NOV 1998



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Microsoft Enterprise Agreements

The Microsoft Enterprise Agreement is part of the **MICROSOFT SELECT VOLUME LICENSING PROGRAM** - a comprehensive program designed to help large organizations acquire software licenses. Today, customers that have more than 500 desktops and are able to commit to covering all desktops for a 3-year period can enroll in a Microsoft Enterprise Agreement.

What Are Enterprise Agreements?

The enterprise agreement is a simple licensing solution for customers who have made the technology decision to use Microsoft's platform of products. An Enterprise Agreement offers simple administration, business value, and an enterprise-level relationship. Find out more about the features and benefits in this overview of Enterprise Agreements.

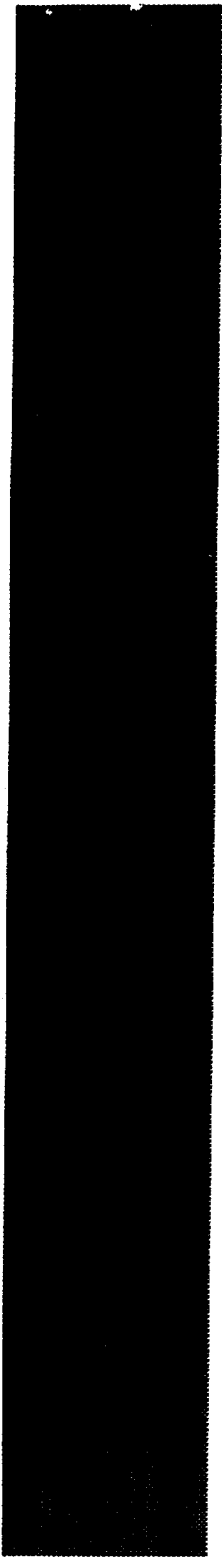
Enterprise Agreements Case Studies

The case studies for Cinergy, Penn National, and Wang Global describe how these companies believe that an Enterprise Agreement aided them in meeting their particular business requirements and company goals. The Enterprise Agreement provides real solutions for companies in today's marketplace.

The Business Value of A Microsoft Enterprise Agreement

This excerpt from a whitepaper on Microsoft Enterprise Agreements looks at how simplified licensing administration can help lower the total cost of ownership (TCO) for your technology assets and deliver real business value. You may also download (163K) the entire whitepaper.

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