

# Street Pricing



FL AG 0073856-A  
CONFIDENTIAL

MX 1172348  
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FPP Street Price - Microsoft  
 FPP Street Price - Competition  
 FPP Street Price Markup  
 CLIP Street Price - Microsoft  
 CLIP Street Price - Competition

	Win Office Pro			Win Office			Win Word			Win Excel		
	FY95 Budget	Q95-2 Actual	Q94-4 Actual	FY95 Budget	Q95-2 Actual	Q94-4 Actual	FY95 Budget	Q95-2 Actual	Q94-4 Actual	FY95 Budget	Q95-2 Actual	Q94-4 Actual
	390	551	551	484	447	447	309	309	309	314	362	297
	445	398	398	445	411	411	284	278	281	307	297	298
	18%	17%	17%	18%	17%	15%	17%	17%	13%	17%	16%	20%
	389	390	359	281	290	269	121	119	119	122	121	117
	294	290	269	294	290	269	104	101	74	97	99	95
		255	255		258	258			101			

FY95 Mid-Year Review

PLAINTIFF'S EXHIBIT  
 32338  
 Comes v. Microsoft

Year-to-Date