

LICENSE Amendment SUMMARY SHEET

DATE:

ACCOUNT MANAGER:

COMPANY NAME: ADDRESS (Street)

CITY, STATE, ZIP:

PHONE: (Area code and number)

FAX:

CUSTOMER CONTACT:

(For Marketing Information)

December 14, 1993

Gary Perez

SCI Systems

2101 Clinton Ave.

Huntsville, AL

(205) 882-4742

(205) 882-4742

(Same as listed in Customer Notice Section of

Distribution Agreement unless otherwise noted.)

CUSTOMER SUMMARY:

PREVIOUS BUSINESS WITH MICROSOFT:

PRIMARY CUSTOMER CONTACT AND TITLE:

OTHER CONTACTS, TITLES (ie., Controller, VP SALES):

ROYALTY REPORT PREPARER:

TYPE OF OEM (Manuf., Assembler, SI, Private Label, other)

NUMBER OF YEARS IN BUSINESS:

NUMBER OF EMPLOYEES:

SHIP SYSTEMS INTERNATIONALLY (Y/N):

UNIQUE SELLING DIFFERENTIATOR: ANNUAL SALES DOLLAR VOLUME:

% PROCESSORS: 286, 386, 486, other.

PRICE RANGE OF SYSTEMS:

BRAND NAME OF PRODUCTS DISTRIBUTED:

SUBSIDIARIES LICENSED:

PRIMARY CHANNELS OF DISTRIBUTION and %:

CUSTOMER PROFILE ATTACHED (Y/N):

GROWTH EXPECTATIONS/OPPORTUNITIES:

MS DOS/Windows

Richard Chapman

SAME

SAME

Systems Integrator

20 500

Yes

Worldwide Integrator for OEMs

\$2B

386/486/586

\$1200 and up

Integrator

N/A

Direct/Govt./OEM

N ·

N/A

LICENSE AMENDMENT SUMMARY:

Type of License:

Mutual Termination

License Term:

Effective Start Date:

Expiration Date:

Products and Versions:

10/1/93

MS-DOS 6.0

Customer CPU Units Shipped (annual):

% System Shipped with Product:

Licensed CPU Units (annual):

Total Value of License: Annual Revenue Expected:

Initial Order

N/A

Units:

Price/unit:

Initial Order \$s:

MS-PCA 2611435

2184-1312

HIGHLY CONFIDENTIAL

SUMMARIZE LICENSE CHANGES BELOW (Red-lined copy attached.)

5) VP (if necessary)

SIGNATURE AND COMMENTS PAGE
1) ACCOUNT MANAGER: Verify that all pages have been proofread X Date 12-14-93
Comments: This company is a systems integrator for many of our OEMs and has no more need for MS-DOS directly from MS. This was a very small contract that was needed for a specific contract that SCI has that has since been terminated. I am relieving their last minimum commitment for \$19,200 has that has contract that Microsoft will keep the existing \$50+K prepaid balance. SCI is happy with this.
2) LEGAL/FINANCE: (If necessary)
x See enail Date: Comments:
3) GROUP ASSISTANT X Jenniful / Jacobs Date: 12-20-93 Comments:
4) GROUP MANAGER (Larry Edralin/Teresa Ducharme/Doris Medlicott) x 20100000000000000000000000000000000000
Comments:
5) DIRECTOR (if necessary)
X Date:
Comments:

MS-PCA 2611436

HIGHLY CONFIDENTIAL