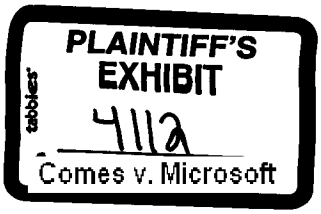

Attorney client privileged - draft

Dear Linda:

We received a copy of your letters to OEMs (undated - attached) titled. "IntelliQuest's Response to the Microsoft announcement of Windows 98, the 2nd Edition (OSR-1)".

We are not sure who received this letter but would like to remind you that, although we've announced the name of Windows 98 2nd edition, the details of the Product as disclosed in our meeting remain confidential per Intelliquest's non-disclosure agreement (dated Rfebruary 23, 1998).

We should point out that many of the terms you are encouraging OEMs are outside the boundaries of business terms that have been long-established between Microsoft and its OEMs. **<<Unclear whether or not we point these out or remain vague. These include autorunning exes 30 days after boot, running exes in the first boot process >>**

Given that we fully disclosed our product designs in anticipation of assisting Intelliquest in working together with our mutual customers, it seems odd that you would subsequently send a letter urging them to "push back" without first attempting to discuss with us.

While I am unaware of any daily contact you may be having with Microsoft as referenced in your letter, we do remain quite open to working with you. However, we are unsure how to proceed given that you "view Microsoft as a competitor." I look forward to seeing your suggestions at your earliest convenience.

Sincerely,

Kurt Kolb
Group Manager, Worldwide Royalty Programs
Microsoft OEM Sales and Marketing

Cc: Law and Corporate Affairs, Microsoft Corp.