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Message 77:
From petern Wed Dec 20 18:37:10 1989
To: paulma steveb
C illg billp johnsa stevewe
Subject: the "audit"
Date: Wed Dec 20 18:37:03 1989

while i'm opposed to all the work, i think we need to do it.
i just finished glancing at some of Boca's work on who did
what code in 1.2. they have included things like 57Klocs
for online help (we should compare to windows help engine)
or 60 KLOC for hursley on PM (must be important things
like PICSHOW, PICPRINT etc. or an IBM specific driver)

we can use this audit format and forum to demonstrate to Jim
how bad things really are. they have so many glaring
examples of bad business decisions and poor investments in
terms of code that we can blow some big piece of the \$300M
away. i also don't think they've properly backed out a
bunch of stuff they said they had in the \$300M (like DM
or IBM specific device drivers or ?) and we should get
that cleared up as well.
?

my point is IBM (including lee, dick and Jim) think they
have contributed greater than 50% of code and value to
OS/2. the only point in doing the audit is to deal with
tr perception...we have only 3 choices:

- accept it (and argue it doesn't affect the financials
anyway--which will be hard)
- dramatically change it via the "facts" i.e. the audit
- simply assert their contribution was tiny without going
through the data and convince them we're right
somehow (this is what we've been doing unsuccessfully)

i recommend we go down the path of trying to dramatically
change their perceptions...it will help us win the other
battles as well...of owning all of SE, the LAN and making
the process more customer/market driven.

it's risky, we have to do it right, but i don't see another
?
credible option at this juncture.

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Message 39:

From billp Tue Dec 19 17:24:10 1989

To: johnsa petern steveb

Subject: LM/X development

Cc: billp

Date: Tue Dec 19 17:24:08 1989

Then it could be a problem to engage IBM to do it.

>From steveb Tue Dec 19 11:20:07 1989

To: billp johnsa petern

Subject: LM/X development

Date: Tue Dec 19 11:18:33 1989

follow on work hopefully

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-- 5-6m-IBM.