



Microsoft

FAX MESSAGE

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To: Jim Ticknor FAX #: 612/362-1175
ZEOS International TEL #: 612/623-9614 x1160
From: Sheri Vall
Date: 1/15/93
Re: Letter re: using outside contractors to copy/install MS-DOS software
cc:

Total number of pages (including this cover sheet): 2

Email/Call if a sending problem occurs: Sheri Vall 206/936-8452

Hi Jim. Hope the attached letter solves your request for Quanta. Give me a call if you have questions.

By the way, we still need to discuss the DOS6 amendment, and the possibility of a meeting out here concerning the MS Mouse.

Regards,

Sheri Vall

MS 0040117
CONFIDENTIAL

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Microsoft

15 January 1993

ZEOS International, Ltd.
Attn: James F. Ticknor
Director of Purchasing
1301 Industrial Blvd.
Minneapolis, MN 55413

RE: Authorization to Allow Outside Contractor to Produce Microsoft MS-DOS Software for ZEOS
Systems

Dear Jim:

Pursuant to Section 6, paragraph (d), this letter is sent to affirm that ZEOS may use an outside contractor to reproduce, duplicate, copy or otherwise permit the manufacture of MS-DOS software for appropriately licensed ZEOS systems, assuming the requirements noted in this section 6(d) are in full force and effect. Specifically, ZEOS must enter into a written Replication Agreement with the outside contractor. This agreement must contain language stating that Microsoft is a third party intended beneficiary of the agreement with rights to enforce it. The contractor is also required to comply with obligations pertaining to copyright, termination, non-disclosure, audits, attorney's fees and all other applicable obligations imposed on ZEOS, as referenced in the MS/ZEOS base agreement #4934-0130.

Additionally, should ZEOS use an outside contractor for this work, ZEOS indemnifies MS for all damages of any kind caused by a breach of the replication agreement with the contractor.

Please contact me if you have additional questions concerning your license.

Sincerely,



Sheri Vail
Account Manager

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