

From richab Tue Jun 12 04:39:06 1990
To: johnfi
Subject: Re: Windows Office
Date: Tue Jun 12 04:39:06 1990

I have been very clear on this. I do not want to see any microsoft product other than mouse bundled with windows. Office will not be bundled with windows. I am most hard core about this is the domestic market.

**** M

>From johnfi Fri Jun 8 09:04:23 1990
To: richab
Subject: Re: Windows Office
Date: Fri Jun 08 09:02:36 1990

Hopefully, this will not contain any version of Windows. A few ISVs have sniffed out this news and are "concerned" that we will be bundling Windows with our Apps, but that they cannot.

Are there plans to bundle Windows with this?

John

>From richab Thu Jun 7 17:49:12 1990
To: winmktg
Subject: Windows Office
Date: Thu Jun 7 17:46:44 1990

>From philw Wed Jun 6 20:12:07 1990
To: intlword ppintl winchamp xlintl
Subject: Windows Office
Cc: chrheck ruthannl
Date: Wed Jun 6 20:10:03 1990

The US apps group is currently working on a product called the Windows Office. It would include Win versions of Excel, Word, and PowerPoint. It would sell for \$995(US). It is scheduled to be released to manufacturing on 8/15.

The SKU would not contain any runtime of Windows. There would be a special setup program that would install all 3 products. The documentation would be the same as for standard products (all perfect bound--paperback), except for one new booklet. This would explain ways to use the apps together and various troubleshooting suggestions. There will be an MLP in the US, consistent with other MLP pricing.

At present there is no plan for any international version, including a Z version. Since these will impact the IPG budget, we'll have to go through a formal process to get the product localized if you want it for your market. Let me know if you have any interest.

Thanks. Phil

MS-PCA 2424763

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Plaintiff's Exhibit
5125
Comes V. Microsoft

EXH. 23 DATE 6/15/90
WITNESS ASLET
SUSAN ZIELIE