



Fax No:	Date: 9/2/90	# of pages: 3
To: Steve Tucker / John Broadhead John Broadhead	Company: EDC	
cc:	From: Tony Spurgeon	
Subject: MARLONI - DR O.S. PROBLEM		

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4/27/98
LEE A. BURSTEN

EXHIBIT NO. 566
4/27/98
LEE A. BURSTEN
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Plaintiff's Exhibit

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COMPANY CONFIDENTIAL

MEMORANDUM

TO STEVE KUCKER
CC DIRECTOR, RESEARCH
TAM DINE
NICK WEBB
JOHN REYNOLDS
JOHN CONWAY
FROM JOHN SPEAKMAN
DATE 27th JULY 1990
SUBJECT DR DOS PROBLEM - MARCONI

Steve,

As you may recall there were a number of problems raised by Marconi during their evaluation of DR DOS. Having proved ourselves responsive to technical problems and solved them, they have decided to standardize on DR DOS. This is helpful for our negotiations with Opus, Amstrad and corporates.

However, just when we thought everything was OK they have come up with a new problem. They are having problems with their RAF network on the VAX.

They can sign on OK, it maps drives OK and they can access normal DOS commands from the Route directory. From within a sub-directory they can use 'dir' and 'CD', but any attempt to load programs within a sub-directory causes an 'Invalid Path' error.

Also a 'dir *.' within a sub-directory gives an endlessly repetitive list of sub-directories.

As they make extensive use of the RAF system this means that DR DOS is not viable. They are therefore, very worried/embarrassed that having announced that they were standardising on DR DOS that it has fallen over again. I understand from Nick Webb that from initial investigations that this is not a trivial problem.

I am very concerned we are about to lose a valuable corporate reference site and that as this style of Network is often used in corporates that this could be a problem elsewhere.

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As the relevant people were not available last week I await further input from the EDC. I would simply like to register at an early stage how important I think this matter is, and that I would very much appreciate your involvement in scheduling any necessary work on this as a priority.

They have asked me to visit them tomorrow to discuss the position (I think they have also come up with another problem). Any comments or suggestions before tomorrow's meeting (10.30) would be very welcome.

I suspect that a commitment to resolve the problem within a given number of weeks may be acceptable to them, but we certainly need to come up with something.

Regards,



Tony.



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