

not in best shape (this might turn, but you bet, I'm working on this). They do not sign a commitment before the product has been released.

They have a DOS 5 BETA kit and I am urging them to run the compatibility tests. Their reaction on DOS 5 is positive, but I believe they have to put much more energy into DOS 5.

My goal is to have a contract for DOS 5 signed by end of this CY. They will likely sign a per-system license but want to keep it in their hands when to switch to DOS 5.

At this time they have again purchased about 50,000 DR-DOSes and they will sold through by March. The date when VOBIS switches to MS-DOS depends on availability of our DOS 5 and its quality.

I've cc'ed JoachimK because he wants me to have VOBIS signed for a DOS 5 license by end of this CY.

Manfred.

>From sergiop Tue Nov 6 01:32:58 1990
To: manfreds
Cc: sergiop
Subject: Status on Vobis
Date: Mon Nov 05 17:20:26 1990

Manfred,
I have assumed more responsibility for dos 5. I am responsible for managing daily OEM issues.

I'd like you to provide me with a status of Vobis. Steve Ballmer wants to know what we're doing here and how close we are to signing a deal with them.

Please update me as you discover new information.

Sergio

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