```
############################################################# 689
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From rossc Wed Nov 7 16:33:03 1990
To: winners
Cc: cameronm charlotg stephenw steveb viktorg
Subject: STATUS: Win3 Demo Engine
Date: Wed Nov 07 13:52:52 1990

So far we have the following for US distribution of the Win3
demo engine:

Requests into the Infor Center: 223

Completed applications Received: 255

Fulfilled Orders for Demo Engine: 77

We've done a good job at getting the message out to ISVs and
now the orders are rolling in.

INTERNATIONAL

There will be a "Z", German, French, Spanish and Portugese
versions of the demo engine completed this month. Geraint
Davies in the European HQ office will handle demo engine
distribution in Europe.

I am also arranging for distribution in Australia and Canada
and will make sure other subs are able to get the "Z"
version.

Italian, Dutch, Swedish, Norwegian, Finnish demo engines
will be localized in Ireland when they finish with the Win3
localizations there.


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############################################################# 690
```
From davem Wed Nov 7 16:37:24 1990
To: bradsi steveb
Subject: Win source issue
Date: Wed Nov 7 16:35:23 1990

Brad, after you and I talked today I received mail from Steveb. He said
he was in favor of getting the message to the Apps folks that they must
not use undocumented features. I agree that we need to tell apps
developers not to use undocumented features. To help make this happen,
Davidw is scheduled to meet with the Apps Development Managers on 11/15.

I then talked to Steve about the policy of preventing access to the
Window's sources. He said that he was not in favor of this policy.

Plaintiff's Exhibit

5192

Comes V. Microsoft

I told him that you and exchanged mail on this issue. He said he would like to see the mail. Steve, I've attached the mail below.

Please consider carefully the issue of cutting off sources to the apps division.

thanks, davem

>From bradsi Tue Nov 6 13:57:21 1990
To: davem davidcol
Subject. Re: Winproj serious design bug
Date: Tue Nov 06 13:57:05 1990

Clearly, I disagree. Apps should develop without access to sources, just like everyone else in the world. There are many many creative and innovative apps that don't come from Microsoft! Access to sources is essentially irrelevant, and an invitation to building apps that depend on undocumented internals.

This is clear case of "separation of church and state".

| >From davidcol Tue Nov 6 10:01:45 1990
| To: bradsi
| Subject: Winproj serious design bug
| Date: Tue Nov 6 09:59:21 1990
|
| >From davem Tue Nov 6 09:54:03 1990
| To: davidw
| Subject: Winproj serious design bug
| Cc: bobgu davidcol karlst
| Date: Tue Nov 6 09:54:02 1990
|
| I disagree. I don't think you should shut down access to your sources.
| And, if you know of anyone in Apps who is shutting down access to their
| sources please let me know. I think we will be killing one of our
| major sources of innovation and creativity if we cut off sources between
| any of our groups. By the way, I don't think the problem in Win project
| was caused by the developers reading your sources.
| thanks, davem

>From bradsi Tue Nov 6 18:45:28 1990
To: davem
Subject: Re: Winproj serious design bug
Date: Tue Nov 06 18:43:39 1990

Sorry, I strongly disagree.

| >From davem Tue Nov 6 14:41:17 1990
| To: bradsi
| Subject: Re: Winproj serious design bug
| Date: Tue Nov 6 14:39:22 1990

We are one company. We need to keep working closely together. If you are
concerned about giving the Apps group an unfair advantage over other ISVs,
then the only solution to that is to spin off the Apps group into a
separate company.

If you cut off access to the sources because of this issue, then you need
to start answering the following questions:

1) Can the Apps developers see any of the following System's documents?
    Design documents,
    Specifications,
    Internal planning memos,
    Strategic plans,
    anything else not released to the ISV's?
Which of these can we see? Which of these can't we see?

2) What is the penalty if an Apps programer looks at the Win sources, or
any of the other forbidden internal products?

3) Can my developers talk with your developers? Face to Face, over the
phone, by email? Which forms of communication and direct technical
exchange are allowed? Which aren't allowed?

4) Can we receive internal releases that aren't sent to other ISV's?

5) If we report a bug to you, or if you find a problem caused by one of our
apps, can you live without instantaneous access to our sources? And, can
you live without access to any internal Apps data; sales figures, strategic
plans, PC Word PRD files, etc?

6) Can you live without the support that the Apps division gives you on
emergency or high impact projects? eg: Porthole, Win-H, L&E, Win 4 shell,
usability testing, etc...

If you have some time this week, I would like to come over and briefly
discuss this issue. Anytime on Thursday is best for me.

thanks, davem