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188
From bradsi Fri Jul 26 11:42:47 1991
To: karlst philba ralph steveb
Subject: Re: Digital Research
Date: Fri, 26 Jul 91 11:42:43 PDT

DRI is on their own. No help.

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189
From bradsi Fri Jul 26 11:47:26 1991
To: davidcol karlst philba ralph
Cc: kalak
Subject: Re: Digital Research
Date: Fri, 26 Jul 91 11:47:21 PDT

How does DRI have Win 3.1 in the FIRST PLACE????????????? They are on the beta blacklist!!

Is the report from DR or a customer who is a beta tester of 3.1 who also uses dr dos???

| > From ralph Fri Jul 26 10:26:22 1991
| To: bradsi
| Subject: Digital Research
| Date: Fri Jul 26 10:25:45 1991

| What is our position wrt helping DR with problems?

| > From danq Fri Jul 26 08:48:26 1991
| To: greglo ralph
| Cc: marthawh neilsa stevetho
| Subject: Re: Loadhi.VxD - Digital Research
| Date: Fri Jul 26 08:46:47 PDT 1991

| Greg or Ralph,

| Didn't I hear a comment one day in either of your offices re this. What should we tell DR?

| Thanks,
| Dan

Plaintiff's Exhibit

5327

Comes V. Microsoft

MS 5062393
CONFIDENTIAL

>From stevetho Thu Jul 25 11:20:41 1991
To: danq neilsa
Cc: marthawh
Subject: Re: Loadhi.VxD - Digital Research

Date: Thu Jul 25 11:17:03 PDT 1991

These guys need to know what they need to do to get their memory manager to work in 3.1.

Dan- Do you know where we can get this info?

Thanks,
Steve

>From neilsa Mon Jul 22 12:56:59 1991
To: danq stevetho
Cc: marthawh
Subject: Re: Loadhi.VxD - Digital Research

Date: Mon, 22 Jul 91 12:55:56 SPD

There is no loadhi VxD available for Win31 because that functionality has been built directly into VMM. The old VxD should detect this and not load on a 3.1 system, which is how it should be. So, it's hard to say what problem they are having...

I do know that there were problems with QEMM in this area, but I'm not privy to that information...

>From stevetho Mon Jul 22 11:25:51 1991
To: danq
Cc: marthawh neilsa
Subject: Loadhi.VxD - Digital Research
Date: Mon Jul 22 11:25:09 PDT 1991

Hey dude,

A few months ago Neil helped DR with a Loadhi problem with Windows. Well, they got everything working for 3.0 but now they say they break in 3.1. Can you find out if there's a new Loadhi we can ship?

Thanks,
Steve

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190

From bradsi Fri Jul 26 11:49:02 1991
To: danq marthawh neilsa stevetho
Subject: Re: Digital Research
Date: Fri, 26 Jul 91 11:48:59 PDT

There should be NO HELP for DRI. They are totally on their own.

Do we know if DR has Win 3.1? They are NOT an official beta tester.

>From ralphl Fri Jul 26 10:26:22 1991
To: bradsi karlst philba steveb
Subject: Digital Research
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Steve

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191

From bradsi Fri Jul 26 11:50:55 1991
To: gordonl
Subject: Re: 4Q rough proto for flat-fat
Date: Fri, 26 Jul 91 11:50:53 PDT

OK, it sounded like you were referring to a follow up meeting on schedules.

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Have you met Mack McCauley yet? He's a great guy and will help a lot. I'll bring him by to meet you.

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192

From bradsi Fri Jul 26 16:32:25 1991
To: ericr
Subject: Re: Momenta trip report; pending i/o
Date: Fri, 26 Jul 91 16:32:23 PDT

you can buy the penpoint book at any book store. I got mine at tower books. I can get you a copy of my memo.

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193

From bradsi Fri Jul 26 16:35:24 1991
To: paulma
Subject: I had pity on you
Date: Fri, 26 Jul 91 16:35:19 PDT

and gave you bobri back..

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194

From bradsi Fri Jul 26 16:40:24 1991
To: janineh
Cc: dand danq davidcol karlst philba ralphl stevetho
Subject: Re: FW: Re: Digital Research
Date: Fri, 26 Jul 91 16:40:16 PDT

We are not going to support DRI in the future either. Windows works on MS-DOS and PC-DOS 3.1 and above.

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195

From bradsi Fri Jul 26 16:45:05 1991
To: janel janineh stevetho theresa
Cc: dand danq davidcol karlst philba ralphl
Subject: RE: FW: Re: Digital Research
Date: Fri, 26 Jul 91 16:44:53 PDT

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Windows supports MS-DOS and PC-DOS 3.1 and above.

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196

From bradsi Fri Jul 26 17:03:21 1991
To: scotto
Cc: richmac
Subject: Re: FW: ms reseller reps need dos training
Date: Fri, 26 Jul 91 17:03:18 PDT

the dos 5 upgrade accounted for 34% of the your June sell through and you can't find time on the agenda for it??? weird.

we've already produced documents that discuss the competitive situation with ibm and dri, and your sales people have already been given it. everyone knows that face to face works better than documents.

| >From scotto Fri Jul 26 15:49:26 1991
| To: bradsi
| Subject: FW: ms reseller reps need dos training
| Cc: richmac
| Date: Fri Jul 26 15:49:24 1991

| The agenda is as usual jam packed. I have asked Rich to look at it one more time. We will sell the units... with or without the session. What we need is a good white paper that explains going against both IBM DOS and DR DOS.

| If we can find time at the NSM, I would be happy to get you on the agenda.

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197

From bradsi Fri Jul 26 17:04:06 1991
To: scotto
Cc: richmac
Subject: Re: FW: ms reseller reps need dos training
Date: Fri, 26 Jul 91 17:04:01 PDT

oh, I forgot, 10,000 outlets, too. and there still isn't a slot?

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