From joachimk Thu Jan 30 19:15:04 1992
To: doem ioem
Cc: franzr gregti
Subject: HD compression for MS-DOS 5.0
Date: Fri Jan 31 10:15:27 PDT 1992

Date: Thu Jan 30 10:28:24 PDT 1992

As You can see from the mail below we will get be able to offer such a product
in the market soon. After we sign the contract You will receive pricing and
can talk to Your customers. Untill then FY info only.
Pricing ideas : $1-2 /copy for preinstalled MS-DOS, $3-5 for other method of

distribution. Because of the support burden we cannot give the product away.
You can sell this easily as doubling HD space. Stracker claims he can get
$5/copy from all OEMs.
> From   richf Wed Jan 29 13:07:06 1992
  To: billg bradsi joachimk mikemap steveb
  Cc: bradc mackm richf richt
  Subject: Stacker summary

Date: Wed Jan 29 13:06:18 PDT 1992

We have finally agreed to terms with Stac. In short, at no charge Stac
will:

* License us a subset of Stacker (no defragger) that we may sub-license
to our OEMs at any price we choose.
* Provide compression technology for MS-DOS 6 and 500 man-hours to help
us integrate it into the file system.
* Let us insert a coupon offering Stacker for $29.95 + $10 s&h into the
MS-DOS 5 Upgrade and Windows. Stac will fulfill and support.

The contract is in 2nd draft, and I expect it will be signed by the 2nd
week in February. thanks
WHAT IS A DEFRAGGER:
the way MS-DOS works, it progressively scatters your files all over
the disk. it's called "fragmentation." over time performance
decreases. people like norton have sold defragmentation software for
years that rearranges your disk so all the files are contiguous.
defragmenting takes a while (10-20 mins.) real power users defrag
once every few months.

it should have been in MS-DOS a while ago, like lots of other things.
DR 6 has it - hasn't been a major feature. Most people don't know why
they should defragment their disk and wouldn't take the 20 minutes
even if they did. Plus, their defragger sucks. MS-DOS 6 will have a
defragger, probably Norton's.

We took it out so Stac could have something to sell to our OEM
customers. We agreed w/Stac to ask OEMs to put a coupon for their
defragger into their PC box. Not a mandatory - we only have to ask.

MY COMMENT: IN DOS 6.0 WE WILL HAVE IT AS WELL>

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