

Dean DeWhitt

From: Ricardo Correa
Sent: Monday, March 16, 1998 1:18 PM
To: Dean DeWhitt
Subject: Corel Pricing

FYI:

Forward Header

Subject: Corel Pricing
Author: "Steve Houck" <steveho@COREL.CA> at smtlink-acs
Date: 3/16/1998 1:04 PM

**** High Priority ****

Ricardo,

As you requested I am providing you with pricing for WordPerfect Suite 8. We can honor a \$2.00 royalty for WordPerfectSuite 8 given, our product is bundled with the entire Aspire line in North America for a period of 12 months. This does not represent a formal agreement. Agreement will be executed upon completion of a contract.

For your information - Compaq and Corel have finalized an agreement whereby Compaq will be bundling WordPerfect Suite 8 on all systems sold through Radio Shacks in North America. This represents 6,000 retail outlets which more than doubles Compaq's retail presence in North America. These systems are in stores now.

Best regards,

Steve Houck

1

HIGHLY CONFIDENTIAL UNDER
PROTECTIVE ORDER Microsoft
147 Cases, J.C.P.P. No. 486, CA
Superior Court, San Francisco

Plaintiff's Exhibit

6344

Comes V. Microsoft

AAC 002674
Confidential

ACER 001238