

**From:** Mike Beckerman  
**Sent:** Tuesday, January 02, 2001 6:11 PM  
**To:** Kurt Buecheler; Will Poole's Direct Reports  
**Cc:** Tony Bawcutt; Bill Schiefelbein  
**Subject:** RE: Burst software

They are dying. Tony, BillSch, Legal, and I have been in discussions with them about licensing some of their IP. Not surprisingly, they have no real business model, and would prefer to be acquired.

Specifics of the discussions should be covered off-line.

-----Original Message-----

**From:** Kurt Buecheler  
**Sent:** Tuesday, January 02, 2001 2:10 PM  
**To:** Will Poole's Direct Reports  
**Subject:** FW: Burst software

Someone has mentioned Burst in the past...any POVs? In their whitepaper, they claim to be faster and better than WMT. Is there hope they are a partner?

-----Original Message-----

**From:** Leslie Osborn  
**Sent:** Wednesday, December 27, 2000 8:09 AM  
**To:** Kurt Buecheler  
**Subject:** FW: Burst software

Are these guys partners or competitors?

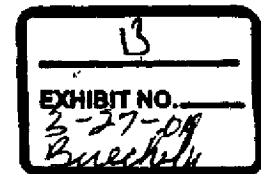
-----Original Message-----

**From:** Victor Bondi  
**Sent:** Friday, December 22, 2000 2:54 PM  
**To:** Leslie Osborn  
**Subject:** Burst software

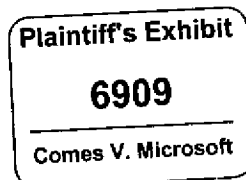
Here's the URL for the broadband site I mentioned today. BTW, word on the street is they're hurting and looking for buyers.

<http://www.burst.com/f/home.htm>

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