

REVENUE PERFORMANCE SUMMARY: Month-to-date: Quarter-to-date: Year-to-date Quarter: 1 FY91

Account	July Budget	July Actual	August Budget	August Actual	September Budget	September Actual	FYQ1 Actual	FYQ1 Budget	FYQ1 Diff.	YTD Actual	YTD Budget
ST	968,125	860,138	0	812,947	0	206,350	1,578,835	968,125	610,710	1,372,485	968,125
Varl	125,000	125,746	52,692	0	0	120	125,866	177,692	-51,826	125,746	177,692
auer	0	0	0	75,000	0	0	75,000	0	75,000	75,000	0
ompaq	0	0	2,433,850	2,470,643	0	0	2,470,643	2,433,850	36,793	2,470,643	2,433,850
CA	0	0	22,425	2,600	0	0	2,600	22,425	-19,825	2,600	22,425
IP	177,839	161,845	597,656	483,843	0	10,100	655,788	775,495	-119,707	645,688	775,495
Misc	25,000	0	25,000	0	25,000	44,300	44,300	75,000	-30,700	0	80,000
CR	476,250	440,000	808,000	20,800	0	908,361	1,366,161	1,284,250	84,911	480,800	1,284,250
orthgate	101,250	101,250	0	205,000	295,000	760,240	1,066,490	396,250	670,240	306,250	101,250
ovell	0	164,850	0	4,880	0	0	169,730	0	169,730	169,730	0
andon	1,000,000	1,081,465	0	14,742	0	0	1,076,207	1,000,000	76,207	1,076,207	1,000,000
yse	344,903	353,622	82,297	0	0	96,976	450,598	427,200	23,398	353,622	427,200
Totals	3,218,367	2,968,916	4,021,920	4,069,855	320,000	2,026,447	9,085,218	7,560,287	1,524,931	7,058,771	7,240,287
		92%		102%			633%	120%		Thru 8/31/90	97%

FISCAL YEAR 1991 (ACTUAL THRU August) AND FISCAL 1992 FORECAST

Account	Q1FY91	Q2FY91	Q3FY91	Q4FY91	Total FY '91	Q1FY92	Q2FY92	Q3FY92	Q4FY92	Total FY '92	Growth
ST	1,578,835	1,300,000	1,263,925	1,307,200	5,449,960	0	0	0	0	0	-100%
Budget	968,125	1,151,425	1,263,925	1,307,200	4,690,675	0	0	0	0	0	
Varl	125,866	203,000	205,000	256,000	789,866	0	0	0	0	0	-100%
Budget	177,692	203,000	205,000	256,000	841,692	0	0	0	0	0	
auer	75,000	515,000	457,000	456,250	1,503,250	0	0	0	0	0	-100%
Budget	0	0	250,000	500,000	750,000	0	0	0	0	0	
ompaq	2,470,643	3,000,000	3,638,000	3,655,000	12,763,643	0	0	0	0	0	-100%
Budget	2,433,850	3,400,000	3,638,000	3,655,000	13,126,850	0	0	0	0	0	
CA	2,600	15,000	104,550	134,400	256,550	0	0	0	0	0	-100%
Budget	22,425	52,275	104,550	134,400	313,650	0	0	0	0	0	
P	655,788	750,000	818,375	781,000	3,005,163	0	0	0	0	0	-100%
Budget	775,495	743,339	818,375	781,000	3,118,209	0	0	0	0	0	
Misc	44,300	75,000	75,000	75,000	269,300	0	0	0	0	0	-100%
Budget	75,000	75,000	75,000	75,000	300,000	0	0	0	0	0	
CR	1,366,161	1,300,000	1,486,750	1,553,000	5,708,911	0	0	0	0	0	-100%
Budget	1,284,250	1,176,500	1,486,750	1,553,000	5,500,500	0	0	0	0	0	
orthgate	1,066,490	500,000	396,250	518,027	2,480,767	0	0	0	0	0	-100%
Budget	396,250	396,250	396,250	518,027	1,706,777	0	0	0	0	0	
ovell	169,730	0	0	0	169,730	0	0	0	0	0	-100%
Budget	0	0	0	0	0	0	0	0	0	0	
andon	1,076,207	1,100,000	1,000,000	1,000,000	4,176,207	0	0	0	0	0	-100%
Budget	1,000,000	1,000,000	1,000,000	1,000,000	4,000,000	0	0	0	0	0	
yse	450,598	402,000	420,000	427,703	1,700,301	0	0	0	0	0	-100%
Budget	427,200	402,000	420,000	427,703	1,676,903	0	0	0	0	0	
Act/Fcast	9,085,218	9,160,000	9,864,850	10,163,580	38,273,648	0	0	0	0	0	-100%
Budget	7,560,287	8,599,789	9,657,850	10,207,330	36,025,256	0	0	0	0	0	
% Budget	120%	107%	102%	100%	106%						
ference	1,524,931	560,211	207,000	-43,750	2,248,392	0	0	0	0	0	
D Diff	1,524,931	2,085,142	2,292,142	2,248,392							
D% Budget	120%	113%	109%	106%							

Plaintiff's Exhibit
7540
Comes V. Microsoft