To: steveb
Cc: darrenr jeffr jimall
Subject: Spitfire

Date: Mon May   6 15:45:07 1991

Logically spitfire should be managed out of our group in vancouver
from a development point of view. Since they will connect our
file sharing message store with everything thru gateways and they
will also connect spitfire to everything thru gateways it makes
non sense for them to not have spitfire. Spitfire cant be released
without testing all the gateways and it has to track any changes
in the fie sharing message store.   .

>From a marketing point of view our gateways and spitfire should be
sold
     the same way - same channels same support. I think it makes sense
     for WGA to do this. However I think its too bad to take things away
     from dwayne. WGA has no clear policy about whether gateways/spitfire
     have special distribution.

If we agree on this then we need to come up with some kind of
transition plan.
     I present it for discussion at this point.

This is seperate from the question of whether spitfire should be
based on 1.3, 2.0 or NT in its first release.

From markwo Tue May   7 11:51:29 1991
To: mikemap
Subject: BofA Update 5/6/91
Cc: barbr dianek joef joes markwo martat michelg neilf pamelab richmac
      tamibro
Date: Tue May   7 11:50:03 1991
Mail-Flags: 0000

The U.S. Division had a fairly arduous implementation of LAN Manager. The
configuration with SQL, Lotus Notes, Windows Workstation from ADS along with
the applications was aggressive to start with. We had on-site assistance
from PSS for two weeks, and in the eleventh hour we disoverd a "bug" in
LAN Man which was causing all these problems. PSS and NBU are cognizant of
all the installation issues with this site. Currently the site is running
farily smooth, but the start up experience has left BofA senior management
with some dubious thoughts about our solutions.

The next site, is scheduled for N.Y. at the end of this month. Management is
concerned whether this platform is "bullet proof" enough to roll out to 20
other sites. The visibility of this project has reached to Peter Hill and
Martin Stein. There is a feeling that this project should be turned over
to IBM and use LAN Server.

On another note, IBM is now aggressively marketing OS/2 2.0 on the desktop.
They are starting with the line of business areas within BofA. They have
a fairly large project started with IBM building a custom front-end for OS/2
2.0 for their branch automation. IBM is astutely positioning OS/2 for their

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