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To: Craig_Kinnie@ccm.jf.intel.com,Frank_Gill@ccm2.hf.intel.com
From: "George W. Cox" <cox@ibeam.intel.com>
Subject: MS convesations
Cc: Parvinder_S_Kohli@ccm.jf.intel.com,mcg@ibeam.intel.com

I am sending this quick note to update you on tactical positioning MS may take.

Yesterday evening, I told Tom Johnston that we cannot accept their constant
pushback on having ONE security API for ALL ISVs to use. I tried to make
clear to him that all our efforts toward a USB-like forum, early inclusion
of potential fragmentation leaders, a forum-wide API, reference
implementations, and early public visibility dates to drive our efforts to
closure are ALL towards the goal of drawing the industry together behind one
API and keeping them that way. Our meeting today is to come to management
agreement on those principles so that both lower level teams are working to
the same set of principles.

His response was two fold. We need to move our technical discussions forward
quickly to arrive at an agreed set of things to push as standards (APIs,
protocols, and/or data formats). Then, we will know better what form(s) our
standards efforts should take. I replied that, while we still do need lots
of technical closure, we need to do so under the pressure of early public
exposure and common principles.

His second response was that APIs are where they compete, but his agreement
with Sanjay, which I had not heard before, is that, when we agree on what
should be standardized (APIs, protocols, and/or data formats), he will drive
ahead with it - even to include APIs. I replied that we certainly expect a
set of APIs, with the general functionality of CSSM, to be a part of our
results.

Hope this helps - G.

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