

From: Christine Chang (Exchange)
Sent: Wednesday, January 27, 1999 11.23 PM
To: John Vail (Exchange)
Subject: FW: OSE & OWC Licensing

Here is Josh's proposal. If I remember this correctly, the net is that we can't require ISPs to enforce the Office license on the client

-----Original Message-----

From: George Meng (Exchange)
Sent: Tuesday, December 15, 1998 2:42 PM
To: Christine Chang (Exchange)
Subject: FW: OSE & OWC Licensing

comments?

-----Original Message-----

From: Josh Kriesberg
Sent: Friday, December 11, 1998 5:19 PM
To: Joseph Krawczak (Exchange); George Meng (Exchange)
Cc: Chris Gibbons (Exchange)
Subject: RE: OSE & OWC Licensing

Please take a look at this ppt summary, as opposed to the spreadsheet below. This has complete details on our licensing for OSEs and OWCs. Let me know if this is clear to you or if you have any questions. I would like to get your feedback before this is distributed more broadly. Thanks.



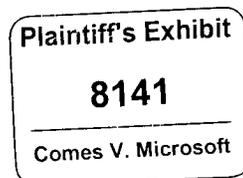
OSE OWC Licensing
Summary ppt

-----Original Message-----

From: Josh Kriesberg
Sent: Wednesday, December 09, 1998 4:43 PM
To: Joseph Krawczak (Exchange); George Meng (Exchange)
Cc: Chris Gibbons (Exchange)
Subject: OSE & OWC Licensing

Here's a summary of the licensing issues for OSEs & OWCs--covering corp intranet, extranet, and Internet use, ISVs, IT developers, and ISPs. Before this is distributed more broadly, I would like you to look this over and let me know if you have any questions about it. Thanks.

<< File: OSE & OWC Licensing.xls >>



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CONFIDENTIAL

OWC Licensing

- OWCs installed on server requires Office 2000 license.
- PC clients accessing OWC server require Office 2000 license, regardless of whether Office 2000 is installed on those clients.¹
- PC clients accessing OWC server must be in the OWC server licensee's organization.¹
- OWCs can only be downloaded to clients that a) are within server licensees' org and b) have an Office 2000 license.^{1,2}
- Any PC (Internet, intranet or extranet) can access a server hosting HTM Pages with OWC Tags, provided the server has no Office code running on it.

1 "You may install. .the Software Product on a. . network server, used only to run the Software Product on *your other computers over an internal network*...you must acquire a...license for each separate computer . "

2 "You may install. . Software Product. .on a single computer " "The component parts may not be separated for use on more than one computer "

OSE Licensing

- Office 2000 Pro or Premium license needed for each server OSE is installed on.¹
- Any PC client can access OSE server.¹
- Client needs Office 2000 license only if running Office 2000 code.
- If client accesses OSE server without running any Office 2000 code, no Office 2000 client license is needed.

1. "You may install one copy of the Software on a single computer which may be connected at any point in time to an unlimited number of computers. You may also have the right to make additional copies of the Software equal to the number of validly licensed copies of Microsoft Office you have."

Embedded Licensing

- Via ISV Royalty Program initially for larger ISVs.
- Allow ISVs to Build Server Apps using OWCs, but no embedded OWC client-side apps.
- Corps require Office 2000 client licenses to access ISV's server apps.
- Under consideration: allowing ISVs to embed OSE into server apps via ISV Royalty Program.

IT Developers

- Need Office 2000 license to install Office on server.
- Recommend ODE for each developer building server apps.
- Require ODE for Access run-time license.

ISP Licensing: OWCs & OSEs

- OSE Server Licensing:
 - ISPs can host an OSE server for customers. ISP's need Office Pro or Premium license for server-side bits.
 - Customers require Office 2000 license for clients only if they're running Office 2000 code on those clients.
 - ISPs cannot redistribute any Office 2000 OSE code.
- OWC Server Licensing:
 - ISPs can host HTM pages built with OWC-tags which can be accessed by any PC, provided the server is not running any Office 2000 code.
 - ISPs cannot host OWCs on a server for customers to access. ISPs cannot download OWCs to their customers.

Licensing OSEs & OWCs

	OSEs	OWCs (client side)	OWCs (server side)	HTM Pages w/ OWC Tags
Corp intranet	Yes1	Yes2	Yes3	Yes4
Corp extranet	Yes1	No2	No3	Yes4
Internet Usage	N/A	No2	No3	Yes4
ISP Hosted	Yes1	No2	No4	Yes4
ISV Built App	Under Consideration	No5	ISV Royalty5	Yes4

- 1) Every client running Office 2000 code needs Office 2000 license to utilize OSEs. If client is not running any Office 2000 code then no Office 2000 license is needed to utilize OSE server. Office 2000 Pro license required for server.
- 2) OWCs downloadable only to clients in your own org (intranet), every client using OWCs needs Office 2000 license.
- 3) OWCs used on server only for access by PCs within your own org, std Office 2000 license needed for server, every client accessing server needs Office 2000 license.
- 4) HTM Pages can be built with OWC tags with std Office 2000 license, can be hosted on server for access by any PC, provided that the server is not running any Office code.
- 5) Per server charge for each server app sold. Corporate customers need Office 2000 license for each client using server app. ISVs cannot embed OWCs in client-side applications.