

**From:** Bob Norton (Exchange)  
**Sent:** Friday, February 12, 1999 11:48 AM  
**To:** Bob Kelly; Brendan O'Connor; Scott Gode (Exchange)  
**Subject:** RE: competitive contacts

Brendan I am not sure what the research is, but you should clarify to Scott in my stead (today is my last day!). I think John Vail is the competitive guy in DAD now.

thanks  
Bob

-----Original Message-----

**From:** Bob Kelly  
**Sent:** Friday, February 12, 1999 10:28 AM  
**To:** Brendan O'Connor; Bob Norton (Exchange)  
**Subject:** RE: competitive contacts

Not for me on the contact. Sorry

As to \$\$, how much and when? Thanks

-----Original Message-----

**From:** **Brendan O'Connor**  
**Sent:** Friday, February 12, 1999 10:24 AM  
**To:** Bob Norton (Exchange); Bob Kelly  
**Subject:** competitive contacts

2 things:

1. I'm working with the library to determine what channel research we need to purchase throughout the year, so you should hear from them soliciting your input and asking for \$\$ contribution to subsidize the cost. Tentatively, I'm planning to have us pay for 1/2 of the research costs and split the other half between BackOffice, Exchange and DAD
2. do you have a contact in DAD that focuses on competitive issues?

Thanks,

-Brendan.

Plaintiff's Exhibit

8155

Comes V. Microsoft

MS/CR 0041953  
CONFIDENTIAL