

UNDERWOOD, SID L (SBC-MSI)

CONFIDENTIAL

From: PEARSON, LARRY B (SBC-MSI)
Sent: Monday, July 23, 2001 6:19 AM
To: BRIDGES, BRAD (SBC-MSI); UNDERWOOD, SID L (SBC-MSI)
Cc: MCINERNEY, CYD A (SBC-MSI)
Subject: End of Microsoft UMS...

This looks like the end for the MS UMS thing. A recommendation to stop work.

Larry B Pearson
Product Design Manager
210-886-3262 Voice
210-886-3237 FAX
New Pager Number 210-220-8924
530 McCullough, Room 10-M-05
San Antonio, TX 78215

-----Original Message-----

From: HAWKINS, MICHAEL K (SBC-MSI)
Sent: Friday, July 20, 2001 3:49 PM
To: SHILLINGSBURG, JOHN A (SBC-MSI); FANCHER, JEFF (SBC-MSI)
Cc: FLYNN, ENDA F (SBC-MSI); SALMON, TIMOTHY A (SBC-MSI); HASPIL, JOHN (SBC-MSI); PEARSON, LARRY B (SBC-MSI)
Subject: RE: UMS Yahoo

JOHN, JEFF

I sincerely appreciate the support you both provided in helping our team with the financial assessment of the potential SBC/Microsoft joint UMS offer that has been under discussion. I've recommended SBC discontinue those UMS discussions based upon your assessment of the revenue share sensitivities.

I also need you to prepare a similar analysis of the potential SBC/Yahoo joint UMS offer that is currently being explored. Please work with John Haspil and Larry Pearson for the necessary expense and revenue inputs. Please advise when you will be able to complete that analysis. THANKS

+++++

Mike Hawkins

Director-eBusiness Partnership Development
Office 210-351-5018; Fax 210-351-2535, Pager 888-633-7933

-----Original Message-----

From: SHILLINGSBURG, JOHN A (SBC-MSI)
Sent: Friday, July 20, 2001 10:02 AM
To: HAWKINS, MICHAEL K (SBC-MSI)
Subject: UMS Yahoo

Michael,

Can you send me an email requesting my assistance on the UMS Yahoo analysis that I can forward to Roger Sloan or will you contact him directly. He was on vacation when I joined the UMS Microsoft team. I think he was a little surprised that I was the owner of that analysis. It makes perfect sense for me to be the analyst given my history with UMS, I just need to make him aware that it will take some of my time. Thanks,

John Shillingsburg
210 886 2289

HIGHLY CONFIDENTIAL
US v. MICROSOFT

Page 1

Plaintiff's Exhibit

8326

Comes V. Microsoft

SBC 145232