

From: Chuck Scott (WINDOWS)
Sent: Wed, 8/15/2001 2:24 PM
To: John Montgomery; Jeff Herold
Subject: RE: Action Required: JVM information from XP OEMs....

That depends on the answer to the question I posed - why do we want them to install the MS JVM? If it is just to head off a support issue then we could say something along the lines of "To alleviate concern over potential customer support issues we recommend you pre-install the Microsoft Java Virtual Machine or another third-party JVM in systems you ship to your customers." If we don't want to encourage them to use any other JVM leave any mention of third-party out.

Also, as Krista pointed out, we should coordinate this with the OEMs who own the licensing process with the OEMs.

Chuck

-----Original Message-----

From: John Montgomery
Sent: Wednesday, August 15, 2001 2:00 PM
To: Chuck Scott (WINDOWS); Jeff Herold
Subject: RE: Action Required: JVM information from XP OEMs....

good point. do you have suggested wording you think would work?

-----Original Message-----

From: Chuck Scott (WINDOWS)
Sent: Wednesday, August 15, 2001 1:50 PM
To: Jeff Herold; John Montgomery
Subject: RE: Action Required: JVM information from XP OEMs....

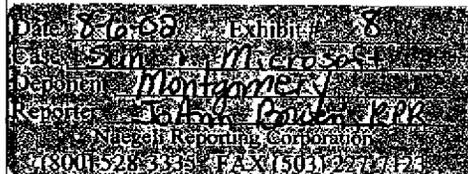
We are asking them what we can do to facilitate them undoing what we have just done? The obvious answer would be to put it back in the product. This just seems kind of an odd question to ask. Wouldn't it be better to tell them outright why we want them to install the MS JVM? On the other hand if it is just that we don't want them to install someone else's JVM then we should make the case here, but it seems like this will sound kind of lame. The data point questions (JVM = Yes/No, MS JVM = Yes/No, Third-party JVM = Yes/No) are fine.

Chuck

-----Original Message-----

From: Jeff Herold
Sent: Wednesday, August 15, 2001 1:36 PM
To: Windows Hardware Program Management
Cc: John Montgomery; Jeff Herold
Subject: Action Required: JVM information from XP OEMs....
Importance: High

Hi all,



Plaintiff's Exhibit

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Comes V. Microsoft

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John needs to know which OEMs he can publicly say will commit to ship our JVM. We also need to know which OEMs either won't ship our JVM and/or will ship a competitor's JVM. Our executives are going to want these data points.

Please coordinate getting the information that John is looking for by Friday 8/17. We should ask the following:

1. Is the OEM that going to redistribute our JVM?
2. Is there anything that we can do to facilitate this?
2. If not, are they going to redistribute a third party JVM?

-----Sample Email-----

Dear OEM,

We recently shipped the JVM Supplemental CD to you for XP preinstallation of Microsoft's Java Virtual Machine. We would like to follow up with you on this and provide help where needed. To do this, can you please provide answers & feedback to the following questions by this Friday, 8/17.

1. Are you preinstalling and distributing the Microsoft JVM? If so, can we say this publicly?
2. Is there anything that we can do to facilitate this?
3. If not planning on distributing the Microsoft JVM, are you planning on not distributing a JVM at all or will you be redistributing a 3rd party JVM.

Your help is much appreciated.
Thanks,
OEM Program Manager

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