

From: Chuck Cortright [Chuck@srswowcast.com]
Sent: Friday, November 10, 2000 10:55 AM
To: Doug Glen
Subject: RE: Microsoft Meeting

Doug:

Saturday
Let's meet at PH Changs at 12:30 (if walking distant from the SPA):

Address:
Fashion Island,
1145 Newport Center Drive
Newport Beach, California 92660
Phone: (949) 759-9007

Summary
12:30 lunch
2:30 Annelies - Deep Cleansing & Purifying Facial
3:15 Dou - Massage

After lunch tomorrow, Angela and Annelies can go to the Spa. At that time, can you and I review the objectives of the MS meeting?
I especially want to better understand the Burst "server-side" objective(s).

Look forward to seeing you tomorrow at 12:30.

Chuck
-----Original Message-----
From: Doug Glen [mailto:Douglas.Glen@burst.com]
Sent: Wednesday, October 18, 2000 9:13 AM
To: Chuck Cortright (E-mail)
Subject: Microsoft Meeting

Hi Chuck,

Following up on our conversation at Streaming Media Europe, I've put together an outline of a presentation for Microsoft. Basically, I'm proposing a relationship similar to the one you crafted for SRS/WOW, with the additional sweeteners of (i) revenue-sharing from Burst server sales and (ii) potentially hobbling Real Networks with a patent infringement action.

If you can help us convene a meeting with Steve Ballmer, you can be sure that he will not be bored or disappointed.

Thanks in advance for your help. Separately, Annelies and I are looking forward to getting together with you and Angela when you're back in Southern California and over the jet lag.

Warmest regards,

Doug



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Plaintiff's Exhibit

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Comes V. Microsoft

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