

From: Chuck Cortright (Chuck@Cortright.com)
Sent: Tuesday, December 05, 2000 9:28 AM
To: 'Doug Glen'
Subject: RE: [Fwd: Burst & MS]

Much appreciated!
-----Original Message-----
From: Doug Glen (mailto:Douglas.Glen@burst.com)
Sent: Tuesday, December 05, 2000 8:46 AM
To: 'Chuck Cortright'
Subject: RE: [Fwd: Burst & MS]

Chuck,

I agree that the word from Microsoft was the best we could have reasonably expected. Regardless of how much or how little they want Burst technology and patents, they are smart to take this "play it cozy" approach.

You will be taken care of regardless of the structure of a deal with Microsoft. John Lalorich (CFO) and Ed Davis (General Counsel) have logged your contingent option grant at the 28.8¢ (approximately) level.

Best,

Doug

-----Original Message-----
From: Chuck Cortright (mailto:Chuck@Cortright.com)
Sent: Tuesday, December 05, 2000 8:38 AM
To: Doug Glen
Subject: [Fwd: Burst & MS]

Doug:

I feel the phone call you received yesterday from MS is very good news - that they "accepted" the Approach Report was a must - and that they want to meet soon for more decisions is exactly what we wanted.

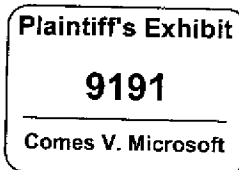
Regarding the deal structure below - can you make sure I become "whole" regardless of the way they either "invest", "acquire", "asset purchase", etc. - and confirm my strike price of \$28/shr.

We're going to "do this deal" ! I can feel it!

Sincerely,

Chuck

"A journey of a thousand miles begins with a single step"



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