

**From:** Dave Fester  
**Sent:** Wednesday, September 26, 2001 8:31 PM  
**To:** Mike Beckerman; Rich Lappenbusch; Sue Glueck (LCA)  
**Subject:** RE: Real conference attendance and analysis

**Privileged**

--- Original Message ---

**From:** Mike Beckerman  
**Sent:** Wednesday, September 26, 2001 5:36 PM  
**To:** Rich Lappenbusch; Sue Glueck (LCA); Dave Fester  
**Subject:** RE: Real conference attendance and analysis

ATTORNEY / CLIENT PRIVILEGED

**Privileged**

--- Original Message ---

**From:** Rich Lappenbusch  
**Sent:** Wednesday, September 26, 2001 4:15 PM  
**To:** Sue Glueck (LCA); Mike Beckerman; Dave Fester  
**Subject:** RE: Real conference attendance and analysis

Attorney-client privileged.

**Privileged**

--- Original Message ---

**From:** Sue Glueck (LCA)  
**Sent:** Wednesday, September 26, 2001 4:03 PM  
**To:** Rich Lappenbusch; Mike Beckerman; Dave Fester  
**Subject:** RE: Real conference attendance and analysis

Attorney-client privileged.

**Privileged**

--- Original Message ---

**From:** Rich Lappenbusch  
**Sent:** Wednesday, September 26, 2001 9:31 AM  
**To:** Mike Beckerman; Dave Fester; Sue Glueck (LCA)  
**Subject:** RE: Real conference attendance and analysis

ATTORNEY CLIENT PRIVILEGED

**Privileged**

1



Plaintiff's Exhibit

9225

Comes V. Microsoft

MS-CC-RN 000000700613  
HIGHLY CONFIDENTIAL

**Privileged**

----- Original Message -----

**From:** Mike Beckerman  
**Sent:** Saturday, September 22, 2001 11:39 AM  
**To:** Rich Lappenbusch; Dave Fester  
**Cc:** Mike Beckerman's Direct Reports  
**Subject:** RE: Real conference attendance and analysis

I don't see any summary mail detailing any outcome from this meeting, or if it even happened. Regardless, it will remain the decision of me and of my directs as to who from WMPG attends this conference.

We have a very broad set of technologies to track. We are entering a new planning stage for Longhorn. We are assessing opportunities / requirements for changes to the Corona plan. It is critical to me that I develop people in my group, and one way to do that is to make sure that people have direct interaction with customers and competitors. And given that this year's conference is local and thus T&E for attending is much less, this is an ideal time to offer that exposure and to get a super broad understanding of how Real is thinking and competing.

If there are specific and quantifiable risks involved with attending then those should be made clear, and that should have happened WAY earlier than 4 days before the conference.

----- Original Message -----

**From:** Rich Lappenbusch  
**Sent:** Thursday, September 20, 2001 5:09 PM  
**To:** Dave Fester; Monica Carranza; Mike Beckerman; Amir Majidimehr; Gary Schare; Harish Naidu; John Manferdelli; Kurt Buecheler; Dagmar Shannon; Mike Beckerman's Direct Reports  
**Cc:** Dave Fester's Direct Reports; Steve Skiepowich; Joe Powell  
**Subject:** RE: Real conference attendance and analysis

OK Whoa Unacceptable PR and Public policy risk here.

Patty – Please schedule a MANDATORY meeting that all DMD staff planning on attending the Real Conf MUST attend tomorrow afternoon for ½ hr. Dave and I will chair.

Invite everyone on this mail as well as the folks listed below. I need you to follow up with each of the admins and get their lists ASAP.

rich

----- Original Message -----

**From:** Dave Fester  
**Sent:** Thursday, September 20, 2001 4:40 PM  
**To:** Monica Carranza; Mike Beckerman; Amir Majidimehr; Gary Schare; Harish Naidu; Rich Lappenbusch; John

Manferdelli; Kurt Buecheler; Dagmar Shannon; Mike Beckerman's Direct Reports  
**Cc:** Dave Fester's Direct Reports; Steve Sklepowich; Joe Powell  
**Subject:** RE: Real conference attendance and analysis

ding Mike's directs. Please take another look and see if we can scale appropriately.

----- Original Message -----

**From:** Monica Carranza  
**Sent:** Thursday, September 20, 2001 4:38 PM  
**To:** Dave Fester; Mike Beckerman; Amir Majidimehr; Gary Schare; Harish Naidu; Rich Lappenbusch; John Manferdelli; Kurt Buecheler; Dagmar Shannon  
**Cc:** Dave Fester's Direct Reports; Steve Sklepowich; Joe Powell  
**Subject:** RE: Real conference attendance and analysis

Wasn't my call. I just got them registered as requested. Mike has left for the Disney Roundtable in Burbank, CA so he will not be back in the office until after the Real conference. He will most likely be on email though. Fyi....

Thanx,

Monica Carranza  
Administrative Assistant  
Windows Media Platform Group

----- Original Message -----

**From:** Dave Fester  
**Sent:** Thursday, September 20, 2001 4:35 PM  
**To:** Monica Carranza; Mike Beckerman; Amir Majidimehr; Gary Schare; Harish Naidu; Rich Lappenbusch; John Manferdelli; Kurt Buecheler; Dagmar Shannon  
**Cc:** Dave Fester's Direct Reports; Steve Sklepowich; Joe Powell  
**Subject:** RE: Real conference attendance and analysis

Way too many people. We should limit this more and send 1 person from player, 1 from server, 1 from encoder, etc

We should not have 35 people there from MS...

----- Original Message -----

**From:** Monica Carranza  
**Sent:** Thursday, September 20, 2001 4:21 PM  
**To:** Mike Beckerman; Amir Majidimehr; Gary Schare; Harish Naidu; Rich Lappenbusch; John Manferdelli; Kurt Buecheler; Dagmar Shannon  
**Cc:** Dave Fester's Direct Reports; Steve Sklepowich; Joe Powell  
**Subject:** RE: Real conference attendance and analysis

- Adamtre
- Howkro
- Meiw
- Ddean
- Bretor
- Nickvh
- Rmachin
- Beckyw
- Carolin
- Richsa
- Kevinla
- Anderskl
- Mikepat
- Geoffhar
- akucer

• Mikebeck

**Thank,**

Monica Carranza  
Administrative Assistant  
Windows Media Platform Group

----- Original Message -----

**From:** Mike Beckerman  
**Sent:** Thursday, September 20, 2001 11:25 AM  
**To:** Amir Majidimehr; Gary Schare; Harish Naidu; Rich Lappenbusch; John Manferdelli; Kurt Buecheler; Dagmar Shannon  
**Cc:** Dave Fester's Direct Reports; Steve Sklepowich; Joe Powell; Monica Carranza  
**Subject:** RE: Real conference attendance and analysis

Monica, please respond with the names of those you know that are going from WMPG.

----- Original Message -----

**From:** Amir Majidimehr  
**Sent:** Thursday, September 20, 2001 11:17 AM  
**To:** Gary Schare; Mike Beckerman; Harish Naidu; Rich Lappenbusch; John Manferdelli; Kurt Buecheler; Dagmar Shannon  
**Cc:** Dave Fester's Direct Reports; Steve Sklepowich; Joe Powell  
**Subject:** RE: Real conference attendance and analysis

I am signed up to go. I just pick and chose the sessions that look interesting. The ones that I will not miss will be around codecs/encoding.

Amir

----- Original Message -----

**From:** Gary Schare  
**Sent:** Thursday, September 20, 2001 10:51 AM  
**To:** Mike Beckerman; Harish Naidu; Amir Majidimehr; Rich Lappenbusch; John Manferdelli; Kurt Buecheler; Dagmar Shannon  
**Cc:** Dave Fester's Direct Reports; Steve Sklepowich; Joe Powell  
**Subject:** Real conference attendance and analysis  
**Importance:** High

Davef has asked me to get a handle on who is going to the Real Conference and in what area(s) they will be collecting information.

Marketing will be sending the following people:

Steve Sklepowich – authoring tools, codecs, format, etc.  
Joe Powell – enterprise strategy, server

**ACTION:** Please provide me with a list ASAP of who from your team is going and what they will be responsible for so that I can roll this up and ensure we have the appropriate level of coverage without too much overlap.

Thanks,  
Gary