

Debra Vogt

From: Bill Gates
To: Pete Higgins; Julie Girone-Gwin
Cc: Bill Neukom; Hank Vigil; Kirk Mosher; Mike Maples; Steve Ballmer
Subject: RE: Spindler letter
Date: Thursday, December 09, 1993 8:39PM

This letter was basically sent as is - I used the hard core wording about Mac works being 50% of the bundles.

Julie has the exact letter for anyone who wants a copy. Please monitor your contacts to see how they react. I may need to go see Spindler again before this gets settled but that wouldnt be before January 10.

From: Pete Higgins
To: Bill Gates; Julie Girone-Gwin
Cc: Bill Neukom; Hank Vigil; Kirk Mosher; Mike Maples; Steve Ballmer
Subject: Spindler letter
Date: Monday, December 06, 1993 9:56AM

Here's a draft for your follow-up letter to Michael Spindler. It is focused very specifically on our re-prioritizing PowerPC apps for their increased commitment to and fairness toward us.

I left out discussion of OLE and other technical topics in the fear that they would bog down the letter. You may want to add a sentence about "ongoing willingness to discuss" or something like this.

I also left out lawsuit references. You might want to add here as well.

I am about to walk out the door to Japan. Kirk Mosher and Hank Vigil can help in any way you need.

Pete

<<File Attachment: BILLGLT3.DOC>> (Word 6.0 format)

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Plaintiff's Exhibit

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