

**Erik Stevenson**

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**From:** davidcol  
**To:** bradsi; paulma; rogerh  
**Cc:** dennisad; stewk; terisc  
**Subject:** FW: special early drops to Borland, Semantec, and Watcom...  
**Date:** Friday, December 10, 1993 8:36AM

I don't think dennisad and I are the right guys to make this decision. We love the support we are getting out of Roger's group, but also think we need to get lots of tools on the market to foster lots of Chicago development. You guys need to make the call on this. Please let me know what additional info you need.

**From:** Stewart Konzen  
**To:** davidcol  
**Cc:** dennisad; terisc  
**Subject:** special early drops to Borland, Semantec, and Watcom...  
**Date:** Thursday, December 09, 1993 6:36PM

As the people providing you with your M6 tools, we expect to be treated as your Number 1 development tool customer, with other vendors waiting for later official Beta releases. We have survived the slings and arrows of outrageous M4 and M5 fortune, only to be ambushed by DRG, who is intent on giving away what small early-mover advantage we have in doing tools for Chicago.

Can you nix this special deal of early drops of M6 to Borland, Symantec, and Watcom? Doing so would go a long way toward creating the right atmosphere for upcoming VCBU M6 support. My view is that you'd not be violating the spirit of Open Tools in the slightest.

Thanks,  
stewk

