

From bobkr Mon Nov 8 18:06:20 1993  
X-MSMail-Message-ID: 860B27FC  
X-MSMail-Conversation-ID: 860B27FC  
X-MSMail-WiseRemark: Are we having fun yet?  
From: Bob Kruger <bobkr@microsoft.com>  
To: wagged!or.wagged.com!colleenl  
Date: Mon, 8 Nov 93 18:07:36 PST  
Subject: RE: URGENT: WSJ-- Ferengi article  
Cc: CLAIRE@wa.wagged.com, microsoft!bradsi, microsoft!collinsh,  
microsoft!jefft, microsoft!jonl, microsoft!martyta, microsoft!paulma,  
PAMED@or.wagged.com, PAMK@or.wagged.com

i just saw this mail. it's a bit late to call NYC.

jonro and i were talking earlier today about this. he thought that we should focus on the success of WFW and the fact that ferengi won't work with it. it's also possible that it won't work w/ windows 3.11. if so, think about the size of the installed base that ibm won't be able to support.

we should not discuss relationship or legal issues.

it is interesting that ibm appears to be pushing os/2 now as a shell for windows.

-bobkr

From: <COLLEENL@or.wagged.com>  
To: <microsoft!bobkr>  
Cc: <PAMED@or.wagged.com>; <PAMK@or.wagged.com>;  
<CLAIRE@wa.wagged.com>; <microsoft!bradsi>; <microsoft!collinsh>;  
<microsoft!jefft>; <microsoft!jonl>; <microsoft!martyta>; <microsoft!paulma>  
Subject: URGENT: WSJ-- Ferengi article  
Date: Monday, November 08, 1993 13:39

Laurie Hayes--212/416-4369- is writing an article on IBM's Ferengi product and would like comment from Microsoft. Print date is scheduled for sometime this week and we believe the journal will play it up.

Laurie has read articles in the trades, namely PC Week and understands there are potential legal issues with the product-- she mentioned JeffT's quote in PC Week re: Ferengi running Windows apps as an example. She would like to understand:

- > Microsoft's reaction to IBM announcing this product
- > How this affects the MS/IBM relationship
- > If there's a chance Microsoft will sue
- > Whether there been discussions between MS and IBM regarding Ferengi specifically

Laurie was most recently the Moscow bureau chief for the Journal. She does not understand technology, so you'll want to keep the discussion at a very high level-- focus on strategy rather on technology. She'd like a call back today, if possible. Let us know how it goes. Thanks.

Plaintiff's Exhibit

9636

Comes V. Microsoft

MS-PCA 2412785  
CONFIDENTIAL

From bobkr Sun Aug 29 13:20:56 1993  
To: jonl  
Subject: RE: Stuart Johnston call  
Date: Sun Aug 29 13:20:27 1993

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X-MSMail-Parent-message-ID: 3B62DB8A  
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From: Jonathan Lazarus <jonl@microsoft.com>  
To: bobkr, bradsi, jimall, jonro, paulma, richt, syspr  
Date: Fri, 27 Aug 93 08:54:58 TZ  
Subject: RE: Stuart Johnston call  
Cc: billp

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Mail-Parent-message-ID: 529D144B  
X-MSMail-Conversation-ID: 529D144B  
X-MSMail-WiseRemark: Are we having fun yet?  
From: Bob Kruger <bobkr@microsoft.com>  
To: jonl  
Date: Mon, 30 Aug 93 12:08:25 PDT  
Subject: IBM's cloning rights  
Cc: collinsh paulma tonya

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There are 3 relevant points:

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To: Bob Kruger  
Cc: Tony Audino  
Subject: RE: Stuart Johnston call  
Date: Sunday, August 29, 1993 11:01

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X-MSMail-Message-ID: 7999D072  
X-MSMail-Parent-message-ID: CE68EA03  
X-MSMail-Conversation-ID: 529D144B  
From: Paul Maritz <paulma@microsoft.com>  
To: bobkr, jonl  
Date: Mon, 30 Aug 93 12:23:11 TZ  
Subject: RE: IBM's cloning rights  
Cc: collinsh, kayb, tonya

Lets get a meeting together so that we can all get in sync .

Questions would be (for instance): does this letter cover Win32?

From: Bob Kruger  
To: Jonathan Lazarus  
Cc: Collins Hemingway; Paul Maritz; Tony Audino  
Subject: IBM's cloning rights  
Date: Monday, August 30, 1993 12:08PM

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we have a mtg set for 9/7. we'll get legal to attend, too. -bobkr

From: Paul Maritz  
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