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Your ref: -
 Our ref: -

22nd July 1991

Dear Tony,

DR DOS and CD ROM Extensions

As you know Acorn incorporates two versions of DOS in its PC Emulator products; MS DOS in its PC Emulator products; MS DOS in the stand alone PC Emulator product and DR DOS in the PC Emulator incorporated in our Learning Curve products.

We want to rationalise by moving to use of one type of DOS only, as this will confer many advantages in terms of easier development, support and marketing. We need to be able to support access to CD ROM technology, and this is particularly important in our core Education market which takes many of our current PC Emulator product.

Microsoft have developed extensions to support CD ROM technology, and licence these at \$1.5 per unit, provided that we supply the extensions with MS DOS.

We believe DR DOS offers us a number of advantages over MS DOS, but there are no extensions for CD ROM support. This prevents us rationalising on DR DOS. If Digital Research provided us with CD ROM extensions at an economical rate, we feel the way would be clear to move to exclusive use of DR DOS in all our PC Emulator product.

Could you let me know what Digital Research's plans for CD ROM extensions are, including indications of when they might become available and what the licence fee would be? I would appreciate it if you could treat this request with some urgency as I would like to finalise my plans for 1992.

Yours sincerely,

Michael O' Riordan
 MICHAEL O'RIORDAN

PLF's
 EXHIBIT NO. 504
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 LEE A. BURSTEN

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Plaintiff's Exhibit
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 Comes V. Microsoft

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