

From: bradsi
Sent: Wednesday, April 12, 1995 12:53 PM
To: bens; johnlu
Cc: bradc; davidcol
Subject: ohare in win95

I have spoken to Paulma and he is in agreement that we should get our Internet client distributed as broadly as possible as soon as possible.

What this means is that I want Ohare in Win95. I know, Ben, you've told me it won't be ready till at least 7/15. In addition, MSN ISP support won't be ready till later. So my thinking is to:

- "Pull a Warp" with Ohare and Win95. That is, in the initial win95 box, we tell people that they can call up and d/l our Ohare client from CIS, MSN, MSDL, etc (or get it via fulfillment for a nominal charge).

- We include Ohare on the first win95 service pack.

- The next time we cut Win95 masters, we roll it onto the disks.

- We would still keep in Plus!. Not a big deal, but it makes it easily available on the shelf especially until it's rolled into Win95 disks. Yes I realize we will take away from Plus! sales; I was the original proponent of putting in Plus but at this point I see the light -- internet clients are being given away, so the issue now is getting ours out there as broad as possible.

There is some confusion among Paul, BradC and me about the tangled web of dependencies here with Ohare, MSN 1.0, MSN 1.05, and MSN 1.1. Perhaps you can clear up.

- How does Ohare relate to MSN 1.05? Paul was under the impression that MSN 1.05 was just MSN backend support to allow MSN to be an Ohare ISP and has no changes to the MSN client. That is, MSN client is just as it is in 1.0 (x25 dialup support only); Ohare users can dialup to the MSN data center with one button (or dialup another ISP). Is that the case? Or does MSN 1.05 give you the ability to dialup either MSN or Ohare via IP/PPP to the MSN datacenter? What if you want to access both MSN and Web at the same time? Is there any integration? Can you get there from the MSN client?

- What about MSN 1.1? What does it provide? Integrated Ohare support? If so, would we still distribute Ohare separate from MSN (I assume so, since it's not the only ISP we support).

- What if the MSN 1.05 isn't ready when Win95 is available? What will users see or be able to do if they have Ohare? What will the one button signup do??

Thanks.

Plaintiff's Exhibit

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