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**From:** Paul Maritz  
**Sent:** Friday, August 08, 1997 12:44 PM  
**To:** David Vaskevitch  
**Subject:** FW: post-agreement

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-----Original Message-----

**From:** Bill Gates  
**Sent:** Friday, August 08, 1997 10:54 AM  
**To:** Paul Maritz; David Stutz  
**Cc:** Greg Maffei; Don Bradford; John Ludwig; Paul Gross  
**Subject:** FW: post-agreement

I want to get as much mileage as possible out of our browser and JAVA relationship here.

In other words a real advantage against SUN and Netscape.

Who should Avie be working with? Do we have a clear plan on what we want Apple to do to undermine SUN?

-----Original Message-----

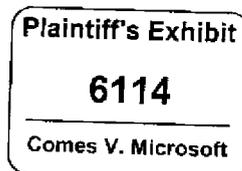
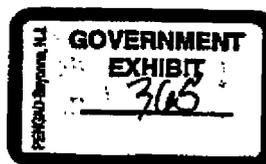
**From:** Avadis Tevanian [SMTP:avie@apple.com] <mailto:[SMTP:avie@apple.com]>  
**Sent:** Friday, August 08, 1997 3:58 AM  
**To:** Bill Gates  
**Cc:** avie@apple.com; sjobs@apple.com  
**Subject:** post-agreement

Bill,

Now that we have our agreement behind us I'd like to get our technical teams working on the Java collaboration. Who should I use as a point person for Microsoft? I assume we might want to get some Redmond folks involved as well as some of the San Jose team.

On an unrelated matter, I've learned that IE4 on Windows disables Quicktime and QuickTimeVR. My understanding is that IE4 sets the default for .mov files to be ActiveMovie instead of Quicktime. As you know, .mov files have long been QuickTime files. Can you look into this and get it reversed. There seems to be a lot of ill-will generated as a result and there is a perception that Microsoft is trying to lock-out QuickTime from Windows. This is the last thing we need as it could sour our now good relationship!

Thanks,  
Avie



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